



PARTNERS

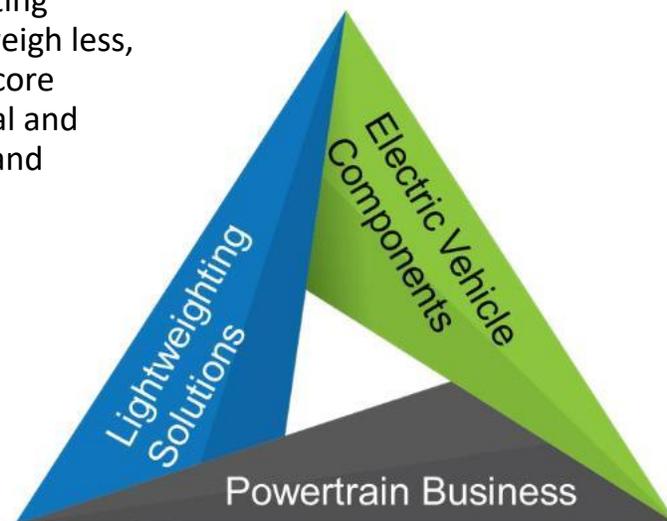


PURCHASING SUPPORTING NEMAK STRATEGY

“Purchasing driving value creation, delivering world-class sustainable procurement solutions.”

Nemak Strategy 2025

Automakers are turning to aluminum lightweighting solutions as a lever for producing vehicles that weigh less, and are more efficient. Nemak is maximizing its core powertrain business and investing in its structural and electric vehicle components business to rapidly and profitably capture this new developing segment.



SUPPLIER PARTNERSHIP PROGRAM

Supplier Partnership Program leads to greater opportunities, encouraging suppliers to align and manage efforts to maximize value creation and leverage excellence.



HOW DOES THE PROGRAM WORK?

For classification, suppliers are evaluated in a transparent process and positioned in a supplier portfolio which considers its strategic relevance, business position and performance.

Supplier Performance

Quality, Delivery & Service
Cost & Value delivery
Certifications



+

Business Position

Supplier Risk
Long Term Commitment
Compliance



+

Strategic Alignment

Objectives, expectations
and target orientation
according to corresponding
category strategy



Committee Approval



SUPPLIER PARTNERSHIP MODEL



STATUS DEFINITION



PREFERRED	Strategic partner. Outstanding performance with the most competitive costs.		Increase volume-business Long term relationship
GROWTH	Development partner. Potential high performance with competitive cost.		Promote new business Synergies development
ON BOARDING	New suppliers on limited period until further status definition		No growth volume
STANDARD	Approved supplier with acceptable performance for basic monitoring		No growth volume
DETERMINED BY COSTUMER	Determined by costumer. Performance requirements same as all suppliers		No new business
PHASE OUT	Unacceptable performance either in a single relevant aspect such as strategic alignment or potential risk		End all business
ON HOLD	Provisional status. Unsatisfactory performance. Not admitted to get new business.		Stop all new business