### 2019 ANNUAL REPORT





#### GRI Standards: 102-1, 102-6, 102-7

**Nemak** is a leading provider of innovative lightweighting solutions for the global automotive industry, specializing in the development and manufacturing of aluminum components for powertrain, e-mobility, and structural applications. In 2019, the company employed approximately 23,000 people at 38 facilities worldwide and generated revenue of US\$4.0 billion.

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FOR MORE INFORMATION ABOUT NEMAK, VISIT WWW.NEMAK.COM







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## Product Portfolio

GRI Standard: 102-2

### **Powertrain**

- Cylinder Heads
- Engine Blocks
- Transmission Cases

### **Vehicle Structures**

- Longitudinal Members
- Shock Towers
- Subframes

### **E-Mobility Components**

- E-Motor Housings
- Battery Housings (Hybrid / Fully electric)

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# **Financial highlights**

GRI Standard: 201-1

EXPRESSED IN MILLIONS OF U.S. DOLLARS	2019	2018	CHANGE%
Volume (million equivalent units)	44.3	50	(11.5)
Total revenues	4,017	4,704	(14.6)
Gross profit	575	699	(17.7)
Sales & administrative expenses	(277)	(300)	(7.7)
Other income (expenses) net	(41)	7	NA <sup>2</sup>
Operating income	257	406	(36.7)
Interest expenses	(84)	(98)	(14.3)
Interest income	13	6	NA <sup>2</sup>
Foreign exchange (loss)	1	(24)	NA <sup>2</sup>
Financing expenses net	(70)	(116)	(39.7)
Participation in associates results	2	7	(71.4)
Income tax	(59)	(117)	(49.6)
Net income	130	180	(27.8)
EBITDA <sup>1</sup>	621	734	(15.4)
CAPEX	344	403	NA <sup>2</sup>
Net debt	1,206	1,251	(3.6)

### Volume (millions of equivalent units)

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### Total Revenues (millions of U.S. dollars)







<sup>(1)</sup> EBITDA = Operating Income + Depreciation, Amortization & other Non-Cash Charges  $^{(2)}$  NA = Not applicable

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GRI Standards: 102-10, 102-11, 102-14, 102-15

## Letter to Shareholders

In 2019, Nemak continued making strides towards supporting its customers' efforts to improve vehicle efficiency and performance, launching new, higher value-added applications across its main business segments while strengthening its foundation for future growth in sustainable mobility solutions.



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At the same time, the Company demonstrated resiliency in the face of less favorable industry and macroeconomic conditions in most of its markets, tapping into efficiency initiatives to mitigate the impact of volume headwinds on its results.

Overall, the global automotive industry saw a yearover-year decline of 5% and 6% in light-vehicle sales and production, respectively, due largely to a slowing Asian economy. In North America, US light-vehicle sales closed 2019 at 17.0 million units, supported by robust consumer spending and low interest rates. While this figure was down slightly from the previous year, it is still not far off the all-time high recorded in 2017. Light-vehicle sales in the European market saw a similar trend, finishing 3% lower as softer overall economic conditions affected end-consumer demand.

In the Company's other markets, Brazil saw further recovery in light-vehicle sales and production. In contrast, China saw 8% and 11% decreases in these areas, due to tightening credit conditions and less favorable business sentiment in that market.

Regarding the Company's financial performance, total volume was 44.3 million equivalent units in 2019, down 11% vis-à-vis 2018, mainly as a result of production cuts among certain North American original equipment manufacturers (OEMs). In turn, revenue amounted to US \$4.0 billion, a 15% decrease over 2018, attributed to lower volume and weaker aluminum prices. EBITDA was US \$621 million, 15% lower than in 2018, as operational efficiencies achieved during the year partially offset volume-related headwinds—in particular, the impact of a strike at General Motors facilities in the US. Net income was US\$130 million, down from US\$180 million in 2018, largely explained by the combined impact of lower volume and the asset impairment associated with the planned closure of its manufacturing operations in Windsor, Canada.

During 2019, Nemak's capital expenditures continued to be primarily allocated towards supporting new product launches in all regions where it operates, with a year-end balance of US \$344 million. The Company demonstrated resiliency in the face of less favorable industry and macroeconomic conditions in most of its markets

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For the year, Nemak paid dividends to its shareholders of approximately US\$125 million. Net debt decreased by US\$45 million, ending the year at US\$1.2 billion, as lower CAPEX, dividends, and working capital more than compensated for the decrease in EBITDA. Moreover, reflecting the Company's strong financial position, its Net Debt-to-EBITDA ratio was 1.9x, marking six consecutive years with a Net Debt-to-EBITDA ratio below 2.0x.

Nemak's credit ratings from the big three agencies remained unchanged during the year: investment grade-status from Fitch, and one level below the investment grade threshold from Moody's and S&P.

Regarding new business opportunities, Nemak won contracts in all regions to produce powertrain applications while also expanding its order book in new product lines, primarily battery housings, electric motor housings, and structural components. In total, Nemak signed contracts worth just over US\$1 billion in annual revenue, approximately one-third of which represented incremental business. Of that amount, US\$280 million came from the structural and electric vehicle components (SC/EV) segment, 55% of which represented incremental revenue. As a result, its order book in SC/EV grew to approximately US\$750 million in annual revenue, up from US\$600 million at the end of 2018.

Additionally, the Company made further inroads towards ramping up production of SC/EV applications. This included completing the construction of its first facility dedicated entirely to manufacturing assembled battery housings for pure electric vehicles, and





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Continuing its efforts to strengthen its sustainability practices, in 2019 the Company made a commitment, through the global Science Based Targets Initiative, to set greenhouse reduction targets. successfully initiating series production of two new battery housings for plug-in hybrid electric vehicle applications: one in Europe, and the other in North America. In 2019, revenue from the SC/EV business totaled approximately US\$160 million.

Building on its customer relationships, for the fifteenth time, Nemak received the GM Supplier of the Year award for outstanding performance, making it one of the ten most-recognized suppliers in the award's 27-year history.

Continuing its efforts to strengthen its sustainability practices, in 2019 the Company made a commitment, through the global Science Based Targets Initiative, to set greenhouse reduction targets. It was also selected to be part of two leading sustainability indices: the Dow Jones Sustainability MILA Pacific Alliance Index, and the London Stock Exchange's FTSE4Good Index Series.

Going forward, Nemak remains focused on driving long-term growth through advanced engineering solutions spanning powertrain, e-mobility, and structural applications. At the same time, it will continue to mobilize existing capacity and resources towards this end, with the aim of further enhancing cash flow generation.

We are grateful for your support and that of all our stakeholders throughout the past year, and we look forward to continuing our work together to deliver innovative lightweighting solutions in our industry towards a more sustainable mobility.

San Pedro Garza Garcia, N.L. M**e**xico February 25, 2020

**Armando Garza Sada** Chairman of the Board of Directors

Armando Tamez Martínez Chief Executive Officer

GRI Standard: 201-2

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## Lightweighting developments

Since starting operations close to 40 years ago, Nemak has grown to become a leading provider of lightweighting solutions for automotive OEMs. Along the way, the Company has gained cutting-edge expertise in casting, design simulation, prototyping, and secondary processes such as machining and heat treatment, among other areas.

## **US\$750**

million in contracted annual revenue to produce SC/EV parts +6 million

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parts in the SC/EV segment sold to Audi, BMW, Daimler, FCA, Ford, and Porsche



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Building on its background in powertrain applications, today Nemak is leveraging its technological capabilities and its global scale to tap into new, fastgrowing segments in its industry— in particular, electric mobility and structural applications. To this end, the Company focuses on providing a broad range of solutions spanning casting as well as the joining and assembly of other components such as extrusion profiles and sheet metal.

Through its new structural and electric vehicle components (SC/EV) business, Nemak helps its customers expand their offerings of energy-efficient vehicles, while meeting increasingly strict emissions regulations in the world's largest automotive markets. To date, the Company has secured contracts worth a total of approximately US\$750 million in annual revenue to produce these parts.

In recent years, the Company has increasingly channeled investment towards the rollout of this backlog of awarded business—with positive results. Through the successful launch and ramp-up of a variety of highly engineered applications— including bodyin-white, battery housings, electric motor housings, and chassis applications, among others—Nemak has built on its proven track record in quality management and process innovation, while honing technically demanding and tailor-made solutions to meet the requirements its customers' new vehicle platforms.

Nemak's engagement often begins in the early **conception** phases of a given product, reflecting the importance of long-term customer relationships and technical collaboration to its business. With the support of dedicated engineering teams, the Company covers the entire development process, spanning the concept, design, development, validation and production phases. This includes advanced simulation capabilities for crash as well as noise, vibration, and hardness testing; and welding methods used in car body construction, such as bonding, riveting, laser welding, and friction stir welding, among others.

The Company has secured contracts worth a total of approximately US\$750 million in annual revenue to produce SC/EV components

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Such capabilities are central to Nemak's prospects in its SC/EV business. In the case of battery housings, joining technologies serve to support crash safety, battery cooling and design tolerance management, and the integration of the battery pack into the chassis of the vehicle, among other purposes. The Company also uses its know-how to provide solutions geared towards more traditional structural applications—including longitudinal members, pillars, and subframes, among otherswhich automakers are increasingly looking to as a potential lever for reducing the weight and therefore extending the battery range of electric vehicles.

Nemak also continues to make strides towards reinforcing its presence in additional EV applications. Since 2013, the Company has been producing e-motor housings for premium applications at its die-casting facility in Poland. And, by mid-2020, it expects to begin series production of highly integrated e-motor housings in Germany using its patented CPS<sup>®</sup> casting process. Traditionally, Nemak has used this technology

to produce engine blocks for high-performance applications.

Other recent highlights in this regard include making further inroads in transmission cases for electric vehicles. During 2019, Nemak successfully launched series production of these parts for hybrid SUV applications of a North American OEM.

Given the increasingly complex casting requirements for electric motors and transmissions, such applications offer an important opportunity for the Company to use existing capacity to support growth in the SC/EV segment.

To date, Nemak has already delivered a total of more than six million parts in the SC/EV segment alone to Audi, BMW, Daimler, FCA, Ford, and Porsche, among other customers. This production spans seven sites worldwide: three each in North America and Europe, and one in Asia. Additionally, the Company plans to launch a new plant in North America dedicated exclusively to the production of e-mobility applications by mid-2020.





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A greener automotive industry is key to achieving a more sustainable mobility, and lightweighting contributes meaningfully towards opening up this decisive stage in the history of human transportation.

Nemak understands the positive impact its technology, operations and business practices have on sustainability by enabling automakers to reduce their carbon footprint, improving fuel and energy efficiency through innovative lightweighting solutions, while acting responsibly towards the environment, its people, and the communities where the company operates.

## 176,600

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tons (CO<sub>2</sub>e) emissions avoided

~80%

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of aluminum used in processes came from a recycled **s**ources

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#### Aligned with the global sustainability agenda

GRI Standards: 102-11, 102-40, 102-42, 102-43, 102-44

As a leading provider of automotive lightweighting solutions, Nemak seeks to align its efforts around Environmental, Social, Economic, and Governance topics towards an agenda of global scale.

To this end, Nemak continued using the United Nations' Sustainable Development Goals as guidance for its journey towards stronger corporate citizenship. In particular, the company remained focused on four objectives – #4 Quality Education; #9 Industry, Innovation and Infrastructure; #12 Responsible Consumption and Production; and, #13 Climate Action – that have a high level of compatibility with Nemak's operational dynamics, providing new windows of opportunity for contributing substantially towards a better and more sustainable future.



To translate these strategic avenues of development into actionable plans, Nemak follows a sustainability model supported by four pillars: Economy, Environment, Internal Well-Being and Community.



#### **Relationship with Stakeholders**

GRI Standards: 102-46, 102-47, 103-1b, 103-1c

#### Materiality

Nemak conducts a materiality analysis periodically to identify the topics of the greatest interest to its stakeholders regarding its business and the sustainability of its operations. The findings of this assessment serve to identify the most relevant issues for them and disclose pertinent data in the company's sustainability reports, as well as to set the focus of its sustainability strategy and goals. In 2019, the company confirmed the validity of 12 material aspects: With these material aspects in mind, Nemak maintains a continuous dialogue with its stakeholders centered on listening and understanding their expectations over the Company's sustainability activities. Besides, Nemak has communication channels available that work as grievance mechanisms, such as Grupo Alfa's transparency helpline, faceto-face meetings, public e-mail and social media accounts for general inquiries, employee engagement surveys, and active participation in chambers and associations.





100%

### **Environmental**

GRI Standard: 202-2

Nemak is committed to operating under the highest environmental standards, as well as complying with applicable legal and other binding requirements, in order to protect the environment.

To this end, Nemak publicly committed, through the Science Based Targets initiative, to set targets by 2021 to reduce its greenhouse gases. This methodology guarantees that the company's efforts are in line with the goals set by the Paris Agreement towards limiting the increase in global warming to 1.5 degrees Celsius.

To date, Nemak is one of only 6 global companies with headquarters in Mexico, that are adopting this future-proof growth path.

In 2019, the company continued to invest in several environmental protection and risk prevention programs.

US millions	2019	2018
Emissions reductions	0.43	3.5
Environmental management costs	1.6	1.3
Waste disposal and reduction	4.7	4.0
Prevention costs	2.35	1.2
Remediation costs	0.051	0.1
Other environmental actions	0.04	0.4
Total	9.1	10.5

#### **Energy efficiency** GRI Standards: 302-1 to 4

Nemak continuously looks for ways to be more energy efficient. In 2019, a total of 177,361 GJ were not consumed in ordinary operations, as a result of the implementation of several initiatives at site level, such as the use of cleaner energy, installation of new equipment such as heating pumps and LED lights in facilities, SCADA heating system, and insulation improvements in melting furnaces.

GJ x 10 <sup>6</sup>	2019(3)	2018
Direct consumption		
Natural gas	12.3	13.29
LGP	0.21	0.17
Gasoline	0.003	0.002
Diesel	0.17	0.22
Eolic	0.21	0
Solar	0.0007	0.012
Others	0.005	0.39
Fuel Oil #6 H.V.	0	0.039(1)
Indirect consumption		
Electricity <sup>(2)</sup>	4.45	4.73
Total	17.3	18.9

<sup>(1)</sup> In 2018, Fuel Oil #6 H.V. was considered as Others, explaining the annual variations between these two categories.

- <sup>(2)</sup> Electricity (indirect consumption) figures were not reported in our 2018 Annual Report, as they were still under review at its date of publication. However, they were reported in the CDP (Carbon Disclosure Project) platform later that year.
- <sup>(3)</sup> 2019 figures are preliminary and may be updated in mid-2020, after the review of data entered into the CDP and RebecoSAM platforms has been completed.



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## 14.33Gj

Energy intensity (per ton produced) GRI Standards: 305-1, 305-2, 305-5, 305-7

The implementation of a variety of emission reduction initiatives, including continuous maintenance and improvement of equipment, resulted in the avoidance of  $CO_2$  equivalent ( $CO_2e$ ) emissions of 176,600 tons.

Ton CO₂e x 106	<b>2019</b> <sup>(1)</sup>	2018
Direct emissions	0.62	0.85
Indirect emissions	0.74	0.67
Intensity of emissions (per ton produced)	1.31	1.21
Total	1.37	1.56

<sup>(1)</sup> 2019 figures are preliminary and may be updated in mid-2020, after the review of data entered into the CDP and RobecoSAM platforms has been completed.

The responsible management of water remained a matter of the upmost importance for the protection and conservation of the environment.

In the Company's day-to-day operations, the main uses of water are human consumption, sanitary services, as well as die-casting and cleaning operations. Thanks to several initiatives successfully implemented throughout the year, Nemak reduced its water withdrawal and discharges compared to the previous year.

	Water withdrawal <sup>(1)</sup> (ML)	Water discharges (ML)	Total consumption (ML)
2019 (2)	8,701	7,549	1,152
2018	9,171	8,066	1,105

- <sup>(1)</sup> This is the first time the company reports this information under the updated topic-specific GRI Standard 303 (Water and Effluents). Therefore, it is reported in *ML* (megaliters) and not cubic meters as in previous reports.
- <sup>(2)</sup> 2019 figures are preliminary and may be updated in mid-2020, after the submission of data to the CDP and RobecoSAM platforms has been completed.



Also, the Company significantly increased the volume of reused water in 2019.

One of Nemak's main lines of action to protect the environment consists of making responsible use of the materials employed in its manufacturing processes. To this end, the company is working towards using recycled materials as much as possible. The use of recycled aluminum reaches up to 98% of production in some of its operations. In 2019, approximately 80% of aluminum used in processes came from a recycled sources (The average use of recycled aluminum may vary substantially year to year).



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## **Economic**

GRI Standards: 305-1, 305-2, 305-5, 305-7

Nemak is fully committed to driving business growth while observing the highest international economic and corporate governance standards.

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Therefore, the company appointed Marc Winterhalter, Vice President of Product Development, Manufacturing and Purchasing, as the member of the Executive Team responsible for overseeing the development and execution of the sustainability strategy, objectives and long-term targets.

This appointment vested the sustainability agenda with more visibility across the organization.

Additionally, Nemak continued to report on its sustainability-related activities to the Carbon Disclosure Project (CDP), RobecoSAM, and the Sustainability Index of the Mexican Stock Exchange, enhancing the Company's transparency and disclosure regarding environmental, social, economic, and corporate governance aspects. In 2019, the company devoted substantial efforts to develop and improve several policies connected to its sustainability agenda, which have also been identified as relevant to its stakeholders.

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Nemak's reinforcement of sustainability actions and reporting resulted in being included in two of the most recognized sustainability indices worldwide: the FTSE4Good of the London Stock Exchange, and the Dow Jones Sustainability Index – MILA Pacific Alliance (DJSI MILA).



Policy	Status	Objective
<u>Global Human Rights Policy</u>	Developed in 2019	Nemak Corporate Values declare that the Company and its stakeholders must drive business growth while acting with respect and responsibility towards our people, the environment, and the communities in which we operate. Nemak's Human Rights Policy aligns with our Values, Code of Conduct, and business policies covering diversity, envi- ronment, health and safety, and employee relations.
<u>Global Anti-corruption</u> <u>Policy</u>	Updated in 2019	Reaffirm to all employees our commitment to a culture of integrity, honesty, and ac- countability everywhere we operate and at the same time, comply with the internation- al anti-corruption laws and policies.
<u>Sustainable Purchasing</u> Policy	Updated in 2019	Nemak's Sustainable Purchasing Policy aligns with our Values, Code of Conduct, and business policies covering diversity, environment, health, safety and employee rela- tions. The policy also reflects sustainability guidelines, principles and standards for supplier's business decisions and supplier management.
Global Business Code for Suppliers	Updated in 2019	This Code reflects our commitment to a culture of integrity, honesty and accountability, and outlines the basic principles that all suppliers are expected to follow when doing business with Nemak. The Company expects its suppliers to cascade this expectation through their supply chain.
Global Health, Environ- ment and Safety Policy	Developed in 2018	Nemak is committed to delivering the highest standards of health, safety and environ- mental performance. We believe that no harm should come from our operations. This policy statement defines our commitments to our employees, clients, partners, share- holders and the environment.

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## **Internal well-being**

GRI Standards: 202-1, 403-3, 403-6, 403-7, 403-9, 403-10, 404-1, 405-1, 405-2

The development and well-being of its employees remained as a core element of Nemak's culture.

In 2019, the Company invested approximately US\$17 million in programs and initiatives aimed at promoting personal and professional development, safety and health of all of its employees, such as trainings, health and safety information campaigns, identification of risks within the operations, renewal of specific certifications, safety audits and awareness programs, among others.

Other relevant activities included the HSE week and several alliances initiated with health institutions, in order to provide the best services to Nemak's employees.

	<b>2019</b> <sup>(1)</sup>	2018
Accident rate	1.9	2.58
Number of LTC (1)	130 cases	189 cases
Number of NLTC <sup>(2)</sup>	312 cases	395 cases
Lost days	3,630	4,570
Fatalities	1	0

<sup>(1)</sup> LTC: Lost Time Cases, cases that had lost time days.

<sup>(2)</sup> NLTC: Recordable cases: Medical Treatment and Restricted Work Cases, except for Lost Time Cases.

Regarding the wellbeing and work-family balance of employees, this year more than US \$2 million were invested in activities focused on social development and recreation of employees and their families. These programs benefited approximately 67,000 people. Nemak provided an average of 19 hours of training per employee in topics such as soft skills, diversity, heath, safety, and leadership development, among others. Through these training programs, employees collaborated with interdisciplinary teams and worked on resolving a variety of issues that they currently face at the workplace. Other programs, such as the drug-free workplace, occupational health, Antiharassment policy, as well as conflict resolution and leading change, also improved the employees' technical, quality and soft skills.

In 2019, 217 scholarships were granted to employees who wanted to continue strengthening their academic background in external institutions.





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## Community

GRI Standards: 413-1, 413-2

As a major employer in many of the regions where it operates, Nemak seeks to help build stronger communities through investments in education and community engagement programs. Nemak continued to explore and implement initiatives to increase its contribution to society and fulfill its responsibility as a global corporate citizen by creating social and economic value.

In 2019, Nemak contributed to the betterment of its surrounding communities working with associations such as United Way, Habitat for Humanity, Food Drive, and 60 others, creating value for their neighbors, by in kind or cash donations. These contributions provided aid to an estimated 130,000 people. More than 490 employees participated in corporate volunteering activities, averaging 10 hours per employee.

In parallel, 775 students were benefited by the 58 agreements held with universities and 193 more, through the internships granted in Nemak's facilities.

All Nemak's facilities remained fully engaged with their communities by acting responsibly to their people, society and the environment.

## 775

#### students were benefited by the 58 agreements held with universities



*"Nemak en tu escuela"* is a volunteering program in Mexico focused **o**n teaching values, environmental education and innovation to elementary school students.



In 2019, Nemak moved forward in executing initiatives aimed at contributing to the efforts made by its customers to improve vehicle efficiency and performance. This included the launch of new, higher value-added applications in its main business segments, allowing it to expand its portfolio of sustainable mobility solutions.

These actions, along with its efforts towards achieving a more efficient operating structure, mitigated the effects of lower volume, reflecting the resiliency of its business model before unfavorable industry and macroeconomic conditions.

Performance of the global economy in part dictates that of the automotive sector, through the level of sales and production of light vehicles, which in turn tends to influence Nemak's volume, and therefore its top-line.

During the year, less favorable industry conditions affected revenue. The main impact came from the slowdown in the Asian economy, where China imposed tighter monetary conditions, hampering consumer access to credit. In North America, higher consumer spending and easier access to financing boosted sales, with a barely negative year-on-year ("y-o-y") balance, reaching a level similar to that of its historic maximum in 2017; nevertheless, it is worth mentioning that certain North American OEMs carried out production cuts. Meanwhile, the European market saw a similar trend, with lower demand for light vehicles. In contrast, the Brazilian market continued its upward trajectory in light-vehicle sales and production.

In this context, at a consolidated level, Nemak sold 11% y-o-y fewer equivalent units, totaling 44.3 million. Lower volume and aluminum prices caused revenue to decrease 15%, ending the year at US\$4.0 billion. Net Income was US\$130 million, lower than the US\$180 million obtained one year ago, mainly due to the **planned** closure of manufacturing operations in Windsor, Canada. With the objective of delivering higher valueadded products, capital expenditures ended the year at US\$344 million, allocated primarily to supporting new product launches in all regions where Nemak operates.

During 2019, the Company signed new contracts worth just over US\$1 billion in annual revenue, one-third of which represented incremental business. Of these contracts, US\$280 million came from the structural and electric vehicle components (SC/EV) segment, with 55% of that amount representing incremental revenue. Consequently, its order book in SC/EV grew to approximately US\$750 million in annual revenue, up from US\$600 million recorded at the end of 2018.

Moreover, it continued to expand its order book in new product lines, primarily battery housings, electric motor housings, and structural components.

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## **Regional Operations**



#### **North America**

In 2019, US vehicle sales finished at 17 million units. Consumer trends continued to favor crossovers, SUVs and **pickup** trucks over passenger cars. North American OEMs continued to launch larger vehicles to meet market demand. Additionally, the Company

made further inroads towards ramping up the production of SC/EV applications. This included completing the construction of its first facility in the region dedicated entirely to manufacturing assembled battery housings for all-electric vehicles.

Nemak generated **volume** of 25.8 million equivalent units in the region in 2019, a decrease of 13% y-o-y. This is mainly due to lower vehicle production from certain customers in the region, including effects of the work stoppage at General Motors in the United States towards the end of the year. Full-year revenues were US\$2.2 billion, down 16% from 2018 due mainly to lower volume and aluminum prices. EBITDA contracted 17%, also the result of these factors.



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#### Europe

Softer economic conditions resulted in vehicle sales of 19.6 million units, a y-o-y reduction of 5.7% due primarily to overall market softening, as well as a decrease in exports to other regions, mainly to China. Nonetheless, focusing on the ramp-up of SC/EV applications in the region, Nemak successfully initiated series production of a new battery housing for a plug-in hybrid electric vehicle

In the region, volume was 14.5 million equivalent units, a 5% decrease compared to 2018 due to the above-mentioned factors. Revenue and EBITDA reductions of 12.8% and 15.7%, respectively, mainly on volume and currency effects.



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#### **Rest of World**

The rest of world **region** for Nemak is comprised of the operations in South America (mostly Brazil) and Asia (mostly China). Volume in this region for 2019 was four million equivalent units, a decrease of 20.8% compared to the previous year. Even though operations in Brazil were solid, China's macroeconomic environment contributed to the overall reduction, as well as temporary production slowdowns among certain customers.

Revenue in the region was US\$374 million, down 12.6% over 2018, due to the volume issues mentioned above. Despite the foregoing, operational efficiencies achieved in China drove the 22.2% increase in EBITDA.

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## **Board of Directors**

GRI Standards: 102-18, 102-22

#### Armando Garza Sada (3)

#### Chairman of the Board of ALFA. S.A.B.de C.V.

Chairman of the Boards of ALPEK and NEMAK. Member of the Boards of AXTEL, BBVA México, CEMEX, Grupo Lamosa and Liverpool.

#### Álvaro Fernández Garza (3) President of ALFA, S.A.B. de C.V.

Board Member of Nemak since March 2010. Chairman of the Board of Universidad de Monterrey (UDEM). Member of the Boards of Citibanamex. Cydsa, Grupo Aeroportuario del Pacífico and Vitro.

#### Juan Carlos Calderón Rojas (2) Vice President of Sustainability and Social Responsibility Culture at SIGMA,

#### S.A. de C.V.

Board Member of Nemak since June 2015. Member of the Boards of Coparmex Nuevo Leon and Grupo Franca.

#### Robert J. Fascetti (1)

#### Former Vice President of Powertrain Engineering at Ford Motor Company

Board Member of Nemak since December 2005. He has more than 29 years of powertrain and product development experience at the Ford Motor Company.

#### David Filipe (2) Vice President of Powertrain Engineering at Ford Motor Company

Board Member of Nemak since December 2017. He has more than 27 years of powertrain and vehicle programs experience with multiple global assigments. Responsible for design of Ford's engine transmission and electrification parts.

#### Eugenio Garza Herrera (1A)

#### Chairman of the Board of Xignux, S.A. de C.V.

Board Member of Nemak since June 2015. Member of the Board of Corporación EG, Banco Nacional de México, S.A. (Citibanamex), Endeavor, Cydsa, México Evalua, Arcelor Mittal México, Akaan, Consejo Regional Banco de México and Centro Roberto Garza Sada de Arte, Arquitectura y Diseño of UDEM. Chairman of the Boards of Pak2Go and Maixico. He is also President of the Consejo Consultivo Norte de Citibanamex and **The** Comisión de Transparencia, Gobierno Eficaz y Mejora Regulatoria of the Consejo Nuevo León. He is a member of the Development Committee of MIT Corporation; a member of the Consejo Directivo and Comité de Gobierno Institucional of ITESM; and president of the Comité de Desarrollo of ITESM.

#### Fabiola Garza Sada (2) Investor

Board Member of Nemak since June 2015. Member of the Board of ALFA Fundación.

#### Eduardo Garza T. Fernández (1A) President of Grupo Frisa Industrias

Board Member of Nemak since June 2015. Member of the Board of Grupo Lamosa. Participates as Board Member at the ITESM, BBVA México, Corporación EG, Consejo Nuevo León para la Planeación Estratégica and Grupo Ragasa.

#### Alfonso González Migoya (1A)

#### Chairman of the Board of Controladora Vuela Compañía de Aviación ,S.A.B. de C.V.

Board Member of Nemak since June 2015. Member of the Boards of FEMSA. Coca Cola FEMSA, the Mexican Stock Exchange, Banregio Grupo Financiero, Javer and Cuprum.

#### Gary Lapidus(1)

#### Independent Investor and Consultant

Board Member of Nemak since June 2015. Former Institutional Investorranked automobile and auto parts Senior Equity Research Analyst at Goldman, Sachs & Co. and Sanford C. Bernstein & Co. Previously Mr. Lapidus was a Principal with the management consulting firm Booz-Allen & Hamilton.

#### Alejandro Ruiz Fernandez (2) President of Pronto Proyects, S.A. de C.V.

CORPORATE

Board Member of Nemak since June 2015. Board Member of Pronto Proyects, and Constructora e Inmobiliaria Malsa.

#### Adrián G. Sada Cueva (1)

President of Vitro, S.A.B. de C.V.

Board Member of Nemak since June 2015. Member of the Boards of Vitro and Grupo Financiero Banorte and Dallas Museum of Art. President of CAINTRA.

#### Kevin Bicking (2) Director of NA Engine Operations at Ford

#### Motor Company

Board Member of Nemak since February 2019. He has more than 35 vears of Powertrain experience with Ford Motor Company and has held senior position in every aspect of the company's Powertrain Planning, Design & Development and Manufacturing including global assignments in Powertrain Strategy and Business Office and Powertrain Manufacturing Engineering.

#### Carlos Jiménez Barrera Secretary

- <sup>1</sup> Independent Board Member
- <sup>2</sup> Patrimonial Board Member
- <sup>3</sup> Related Patrimonial Board Member
- <sup>A</sup> Audit and Corporate Practices Committee

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## **Management Team**

**Knut Bentin** 



**Dirk Barschkett** 



**Rolf Deusinger** 

Mexico Business Unit Director



Josef Nueschen



Luis Manuel Peña USA, Canada & South America



Alberto Sada Chief Financial Officer



**Ernesto Saenz** Asia Business Unit Director

CORPORATE

GOVERNANCE



Marc Winterhalter



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# **Corporate Governance**

GRI Standards: 102-18, 102-19, 102-20, 102-22, 102-24, 102-25, 102-26

Nemak operates in accordance with the Code of Principles and Best Corporate Governance Practices in place in Mexico since 2000. The Purpose of the Code is to establish a frame of reference for corporate governance and thereby increase investor confidence in Mexican companies.

Once a year, all companies listed on the Mexican Stock Exchange, S.A.B. de C.V. (Bolsa Mexicana de Valores, S.A.B. de C.V.) must disclose the extent to which they adhere to the Code by answering a questionnaire. The responses of the different companies may be consulted on the BMV's website. A summary of Nemak's principles of corporate governance is presented below, reflecting the answers the company gave to the questionnaire in May 2019 and updated where necessary.

1. The Board of Directors is made up of thirteen members, with one alternate advisor. Of the thirteen directors, six are independent board members. This annual report provides information on all the board members, identifying those who are independent and their participation in the Audit and Corporate Practices Committee.

2. The Board of Directors is advised by the Audit and Corporate Practices Committee, which is made up of independent board members. The Committee Chairman is an independent board member.

3. The Board of Directors meets four times per year. Meetings of the Board may be called by the Chairman of the Board, the Chairman of the Audit and Corporate Practices Committee, the Secretary of the Board or at least 25% of its members. At least one such meeting every year is dedicated to defining the company's medium and long-term strategies.

**4.** Members must inform the Chairman of the Board of any conflicts of interest that may arise, and abstain from participating in any related deliberations. Average attendance at Board meetings was 90.3% during 2019.

5. The Audit and Corporate Practices Committee studies and issues recommendations to the Board of Directors on matters such as selecting and determining the fees to be paid to the external auditor, coordinating with the company's internal audit area and studying accounting policies.

6. Additionally, the Audit and Corporate Practices Committee is responsible for issuing recommendations to the Board of Directors on matters related to corporate practices, such as employment terms and severance payments for senior executives, and compensation policies.

7. The Company has internal control systems with general guidelines that are submitted to the Audit and Corporate Practices Committee for its opinion. In addition, the external auditor validates the effectiveness of the internal control system and issues reports thereon.

8. The Board of Directors is advised by the planning and finance department when evaluating matters relating to the feasibility of investments, strategic positioning of the company, alignment of investing and financing policies, and review of investment projects. This is carried out in coordination with the planning and finance department of the holding company, ALFA, S. A. B. de C. V.

9. Nemak has a department specifically dedicated to maintaining an open line of communication between the company and its shareholders and investors. This ensures that investors have the financial and general information they require to evaluate the company's development and progress. To this end, Nemak uses press releases, notices of material events, quarterly results conference calls, investor meetings, and its website, among other communication channels.

**10.** Nemak promotes good corporate citizenship and adheres to the recommendations of its holding company, ALFA, S. A. B. de C. V. It has a mission, vision and values, and code of ethics that are promoted within the organization.



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SHAREHOLDERS

Nemak, S. A. B. de C. V. and Subsidiaries (Subsidiary of Alfa, S. A. B. de C. V.)

Consolidated Financial Statements as of and for the Years Ended December 31, 2019 and 2018, and Independent Auditors' Report Dated January 31, 2020

NEMAK AT

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## Independent Auditors' Report and Consolidated

FINANCIAL STATEMENTS FOR 2019 AND 2018

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### Management's Discussion and Analysis of Results ("MD&A")

The following report should be considered jointly with the Letter to Stockholders (pages 6 - 8) and the Audited Consolidated Financial Statements (pages 30 - 78). Unless otherwise indicated, the figures are expressed in millions of Mexican pesos for the information from 2017 through 2019. The percentage variances are presented in nominal terms. Also, certain figures are expressed in millions of US dollars (US\$) and millions of euros (€).

The financial information contained in this Management Discussion & Analysis refers to the last three years (2017, 2018 and 2019), and is presented in accordance with International Financial Reporting Standards (IFRS). Furthermore, this information has been expanded in certain chapters, in order to include three years it in line with the General Provisions applicable to Public Companies and Other Participants of the Securities Market, as issued by the National Banking and Securities Commission (CNBV for its Spanish initials) up to December 31, 2019.

San Pedro Garza García, N. L., January 31, 2019.

#### **ECONOMIC ENVIRONMENT**

The global economic environment showed a slower growth rate during 2019, compared to last year. Nevertheless, risks for financial markets remain due to economic policy decisions made in developed nations, the geopolitical environment, commercial tensions and downward projections in the US, China and the European Union (EU). In the US, the economy continued to show signs of deceleration caused by the absence of tax incentives from previous years, among other factors. Emerging economies also presented an economic slowdown due to both internal and external factors. The Mexican peso appreciated slightly against the dollar compared to last year, despite the adverse winds facing the Mexican economy.

Changes in the GDP and other variables in Mexico and globally, which are key to better understand the results of ALFA, are described in the following paragraphs:

Mexico's Gross Domestic Product (GDP) in 2019 was 0.1% <sup>(a)</sup> (estimated), lower than the 2.0% <sup>(a)</sup> in 2018. Consumer inflation was 2.8% <sup>(b)</sup> in 2019, lower than the 4.8% <sup>(b)</sup> in 2018 and in line with the decline in GDP. For the second consecutive year, the Mexican peso had an annual nominal appreciation in 2019 of 4.4% <sup>(c)</sup>, compared to 0.1% <sup>(c)</sup> in 2018. In real terms, annual average overvaluation of the peso against the dollar slid from 1.0% <sup>(d)</sup> in 2018 to -0.5% % <sup>(d)</sup> in 2019.

With regard to interest rates, the average TIIE (Interbank Interest Rate) in Mexico for 2019 was 8.3% <sup>(b)</sup> in nominal terms, compared to 8.0% in 2018. In real terms, there was an increase, from an annual accumulated rate of 3.2% <sup>(b)</sup> in 2018 to 4.8% <sup>(b)</sup> in 2019. Such uptick remains in line with the decisions of Banxico.

The nominal three month LIBOR rate in US dollars, at an annual average rate, was 2.3% <sup>(b)</sup> in 2019, the same as in 2018. If the nominal appreciation of the Mexican peso against the US dollar is included, the LIBOR rate in constant pesos increased from -0.8%% <sup>(a)</sup> in 2018 to -1.2%% <sup>(a)</sup> in 2019.

Sources:

(c) Banxico. Exchange rate to settle obligations denominated in foreign currency payable in Mexico (d) Proprietary calculations with INEGI data, reciprocally with the US, considering consumer prices.

<sup>(</sup>a) Instituto Nacional de Estadística, Geografía e Informática (INEGI) (Equivalent of Census Bureau).(b) Banco de México (Banxico).

#### RESULTS

#### 2019 VS 2018

Total Revenue amounted to \$77,363, down 14.4% from the \$90,327 reported in 2018, mainly due to lower volume and prices of aluminum, Nemak's main raw material. As explained in previous reports, changes in the price of aluminum are passed on to customers according to contractually established formulas. Meanwhile, the decline in volume was largely attributed to lower light-vehicle production among certain OEM customers.

Cost of Goods Sold (COGS), which includes depreciation of fixed assets, was \$66,276, down 13.8% from the \$76,878 reported in 2018, mainly as a result of lower volume and aluminum prices.

Sales, General and Administrative (SG&A) expenses increased to \$6,122, up 8.8% compared to the \$5,626 reported in 2018.

2019 Operating Income reached \$4,964, down 36.5% from the \$7,823 recorded in 2018. This variation is mainly explained by non-recurring effects derived from the planned closure of the plant in Windsor, Canada; lower revenue; and, the impact of the depreciation of the euro against the U.S. dollar, which more than offset the benefit of operating efficiencies.

EBITDA (Operating Income plus Depreciation and Amortization, plus/minus other non-cash charges) was \$11,958 in 2019, down 15.2% compared to the \$14,104 recorded last year. This variation was largely due to the lower operating income, as explained above, taking into account that this indicator excludes the asset impairment charge associated to the closure of the Windsor plant.

Net Financial Result showed a loss of \$1,367, down 38.4% compared to the \$2,200 loss reported in 2018. This variation was largely attributed to the exchange rate fluctuations between the U.S. dollar, Mexican peso and euro.

Income Taxes amounted to \$1,145, down 49.7% against the \$2,276 reported in 2018, mainly due to the lower net taxable result.

Net Income reached \$2,493, down 28% compared to the \$3,464 obtained in 2018, as the combined effect of lower income taxes and financial expenses was partially offset by lower operating income.

Capital expenditures amounted to \$6,616 in 2019. The Company continued to deploy resources to support new product launches in all regions.

At the end of 2019, Nemak's Net Debt amounted to 22,718 (US\$ 1.21 billion) reported at the end of 2018. Nemak's financial condition remained solid in 2019. Key financial ratios were the following: Debt, net of cash, to EBITDA of 1.9 times; Interest Coverage, 8.6 times. These ratios compared to 1.7 and 7.8, respectively, in 2018.

#### 2019 HIGHLIGHTS

#### **NEW CONTRACTS**

During 2019, Nemak signed contracts worth a total of more than US\$1 billion in annual revenue across its product lines.

### DEVELOPMENT OF STRUCTURAL AND ELECTRIC VEHICLE COMPONENTS (SC/EV) BUSINESS

In 2019, the company continued strengthening its foundation for future growth in its SC/EV business. This included:

- New contracts for the production of these components, worth an estimated US\$280 million, more than half of which represented incremental business. This increases its total order book in this segment to US\$750 million in annual revenues.
- Production of battery housings for the new Ford Mustang Mach-E. The component consists of a 2.2 by 1.5 meter structure of aluminum parts, mainly stampings and extrusions, which will be joined together using state-of-the-art robotic welding, adhesive application, and self-piercing riveting processes. This constitutes a significant milestone towards delivering fully assembled solutions for battery electric vehicles.
- Completed the construction of the first phase for a new facility in North America to be focused exclusively on the production of e-mobility applications.

#### **INDUSTRY RECOGNITION**

Nemak received the "Supplier of the Year" award from General Motors. This marks the fifteenth time the Company has been recognized in the award's 27-year history.

During the third quarter of 2019, Nemak was selected to join the Dow Jones Sustainability MILA Pacific Alliance Index, which recognizes companies with leading economic, social and environmental practices in Latin America. Nemak is the only company from the automotive sector to be included in 2019's selection.

The Company was selected to join the London Stock Exchange's FTSE4Good Index Series, also taking into consideration expert reviews of social, environmental, and economic practices.

Thanks to its use of proprietary casting technology to produce highly integrated electric motor housings, Nemak was selected among the finalists for the 2019 Automotive News PACE<sup>™</sup> Awards. Winners are due to be announced during 1Q20.

#### RESULTS

#### 2018 VS 2017

Total Revenues amounted to \$90,327, up 6.5% from the \$84,779 reported in 2017. The main factor behind the increase was higher average selling prices, which reflected increases in the price of aluminum, Nemak's main production input. As explained in past reports, changes in the price of aluminum are passed on to customers according to contractually-established formulas.

Cost of Goods Sold (COGS), which includes depreciation of fixed assets, was \$76,878, up 7.1% from the \$71,812 reported in 2017. The increase in COGS basically reflected higher raw materials and energy costs.

Sales, General and Administrative (SG&A) expenses decreased to \$5,746, down 1.2% from the \$5,818 reported in 2017. Operating efficiencies and lower depreciation more than compensated for higher energy expenses in 2018.

2018 Operating Income reached \$7,824, up 11.5% from the \$7,015 gained in 2017. The increase was mainly due to higher revenues and lower SG&A, as explained above. In turn, EBITDA (Operating Income plus Depreciation and Amortization, plus/minus other non-cash charges) was \$14,104 in 2018, up 4.1% from the \$13,546 obtained the year before, thanks to the increase in Operating Income already explained.

Net Financial Result amounted to \$2,220, up 16.9% from the \$1,900 reported in 2017. The main reason for the increase was higher financial expenses, which was in part related to the issuance of a bond in U.S. dollars (see below).

Income Taxes amounted to \$2,276, much higher than the \$1,484 reported in 2017. Higher fiscal earnings explain higher taxes in 2018.

Net Income reached \$3,464, down 6.2% from the \$3,691 obtained in 2017. The positive effect of higher operating profits was more than offset by higher net financial results and taxes, as explained above. Earnings per share for 2019 was 0.81 pesos.

Capital Expenditures amounted to \$7,786 in 2018. The Company deployed resources to support new product launches as well as efforts to increase the share of its products machined in-house.

At the end of 2018, Nemak's Net Debt amounted to \$24,624 (US\$1.25 billion), slightly lower than the \$25,083 (US\$1.27 billion) reported at the end of 2017. Nemak's financial condition remained solid in 2018. Key financial ratios were the following: Debt, net of cash, to EBITDA of 1.7 times; Interest Coverage, 7.8 times. These ratios compared to 1.8 and 11.2, respectively, in 2017.

#### 2018 HIGHLIGHTS

#### **U.S. DOLLAR BOND ISSUANCE**

In January 2018, Nemak issued a 7-year US\$500 million bond in the international debt markets, which bore a coupon of 4.75%. The proceeds were used to prepay shortermaturity, higher-coupon U.S. dollar debt in a similar amount, enabling the Company to further extend the average life of its debt and obtain savings in financial expenses worth approximately US\$3.75 million per year.

#### **NEW CONTRACTS**

During the year, Nemak was awarded new contracts with customers worth US\$ 770 million in annual revenues, of which approximately 50% represented incremental revenues and the other half replacement business.

#### DEVELOPMENT OF STRUCTURAL AND ELECTRIC VEHICLE COMPONENTS (SC/EV) BUSINESS

During 2018, Nemak achieved key milestones in the development of its SC/EV business, including:

- Won contracts to produce these parts worth US\$280 million, bringing its total order book in the segment up to US\$600 million in annual revenues.
- By the end of the year, it had produced and sold more than four million parts in this segment.
- In Slovakia, Nemak achieved peak volume levels of its first program to produce structural components, supplying several SUV and sports car models of customer Volkswagen Group.
- In Mexico, Nemak earned a special recognition from Audi for its successful track record of providing structural components with zero defects for the customer's Q5 SUV.
- Battery housings represent one of its fastest-growing product lines in the SC/ EV segment. Based on contracts won to date, the Company estimates that it will have a market share of approximately 20% in battery housings for plug-in hybrid vehicles in North America and Europe by 2020.
- Nemak began working with a Chinese OEM on the development of structural components for pure-electric vehicles.

#### **AWARDS**

Thanks to its outstanding performance, Nemak received the "Supplier of the Year" award from customer General Motors. Nemak has been selected as a winner of this award fourteen times. Nemak was selected as a finalist for the 2018 Automotive News Pace Awards for the adaption of its patented Rotacast® casting process for use in the production of aluminum engine blocks.

#### **RATING AGENCY UPGRADE**

In October 2018, Nemak announced that Fitch Ratings upgraded its Issuer Default Rating (IDR) on a global scale to 'BBB-' from 'BB+' and its long-term national scale rating to 'AA(mex)' from 'AA-(mex)'. The Company believes that this upgrade reflects its successful track record of prudent financial management as well as its solid credit profile, as evidenced by having kept its Net Debt-to-EBITDA ratio below 2.0 times for more than 21 consecutive quarters.

## Independent Auditors' Report to the Board of Directors and Stockholders of Nemak, S. A. B. de C. V.

(In millions of Mexican pesos)

#### **OPINION**

We have audited the consolidated financial statements of Nemak, S. A. B. de C. V. and Subsidiaries (the "Company"), which comprise the consolidated statements of financial position as of December 31, 2019 and 2018, and the consolidated statements of income, the consolidated statements of comprehensive income, the consolidated statements of changes in equity and the consolidated statements of cash flows for the years then ended, and the notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as of December 31, 2019 and 2018 and their consolidated financial performance and their cash flows for the years then ended, in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board.

#### **BASIS FOR OPINION**

We conducted our audits in accordance with International Standards on Auditing ("ISA"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ("IESBA Code") together with the Code of Ethics issued by the Mexican Institute of Public Accountants ("IMCP Code"), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code and with the IMCP Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the 2019 consolidated financial statements. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### ASSESSMENT OF IMPAIRMENT OF GOODWILL AND LONG LIVED ASSETS

As described in Notes 3 i., k., l. and 12 to the consolidated financial statements, the Company performs impairment tests to its goodwill and intangibles with indefinite useful lives; in addition, it performs impairment tests when there are indicators that the value of long lived assets, such as property, plant and equipment, intangible assets and right-of-use assets, will not be recovered.

We have identified the long lived assets and goodwill impairment evaluation as a key audit matter, mainly due to the fact that impairment tests involve the application of judgments and significant estimates by the Company's management in determining the assumptions, premises, cash flows, budgeted income, and the selection of discount rates used to estimate the recoverable value of the cash generating units ("CGUs") of the Company, in addition to the importance of the goodwill balance of \$ 5,535 in the consolidated financial statements of the Company. Therefore, our review procedures require a high degree of professional judgment and the incorporation of valuation specialists.

Based on the above we performed the audit procedures as follows:

- We tested the design, implementation and the operating effectiveness of internal controls in the determination of CGUs, the determination of their recoverable value and the assumptions used in the valuation.
- We evaluated the factors and variables used to determine the CGUs, among which were considered: the analysis of operating cash flows and indebtedness policies, analysis of the legal structure, allocation of production and understanding of the operation of the commercial and sales areas.
- With the assistance of our valuation specialists, we assessed the reasonableness of the i) methodology to determine the recoverable value of intangible assets with indefinite useful lives and goodwill and ii) reviewed the financial projections, comparing them with performance and historical business trends, corroborating the explanations of the variations with management.

- We assessed the internal processes used by management to calculate projections, including timely monitoring and analysis by the Board of Directors, and if the projections are consistent with the budgets approved by the Board.
- We reviewed the significant assumptions used in the impairment calculation model, specifically including income and cash flow projections, the projected industry growth rate and the projected long-term growth rate; gross and operating margins, as well as the multiple of Earnings before interest, taxes, depreciation and amortization ("EBITDA"). Additionally, we tested the mathematical accuracy and integrity of the impairment model, the sensitivity calculations of the significant assumptions in the calculation for all CGUs, calculating an independent estimate to conclude whether the assumptions used would need to be modified and the probability that such modifications are submitted.
- We determined an estimate of the discount rates to independently perform the impairment test and we compared such rates with the estimates used by management.
- We reviewed the assessment made by management to identify impairment indicators over long-lived assets, other than goodwill and intangible assets with indefinite useful lives.
- We validated that the carrying amount of the CGUs on which goodwill impairment tests were carried out, to include the balances of property, plant and equipment assets, right-of-use assets and intangible assets, without this representing that such balances presented impairment indicators individually.

The results of our procedures were satisfactory, and we consider that the definition of the CGUs, the evaluation of impairment indicators on long-lived assets, the assumptions used in the valuation and the determination of the recoverable value of the CGUs, are reasonable.

#### ASSESSMENT OF THE RECOVERABILITY OF DEFERRED INCOME TAX ASSETS

The Company records deferred income tax assets derived from tax losses. Management performed an assessment of the probability of recovering the tax losses carryforwards to generate an economic and fiscal benefit in the future, to support the deferred tax assets recognized on its consolidated financial statements. Due to the significance of the deferred income tax asset balance derived from tax losses as of December 31, 2019 amounting to \$1,322, and the significant judgments and estimates to determine future projections of the Company's taxable income, we focused on this line item, among others, and performed the following procedures:

- We verified the reasonableness of the projections used to determine future taxable income.
- We challenged the projections used in the assessment by comparing them to the business performance and historical trends, verifying the explanations of variations with management.
- With the support of internal experts, we reviewed the projected taxable income, and the assumptions used by management in preparing such tax projections.
- We discussed with management the sensitivity analysis and assessed the extent to which the key assumptions used would need to be modified in order for an adjustment to be considered for evaluation.

The results of our audit procedures were satisfactory. The Company's accounting policy to record deferred taxes, as well as the details of their disclosure are included in Notes 3m. and 25, respectively, to the accompanying consolidated financial statements.

#### **CHANGES IN ACCOUNTING PRINCIPLES**

As explained in Notes 3.i., 11 and 16 to the consolidated financial statements, the Company changed the methodology for the recognition of leases in the consolidated financial statements as of January 1, 2019, derived from the adoption of IFRS 16, "Leases", in addition to adopting the requirements of IFRIC 23 "Uncertainty over Income Tax Treatments". Since the method used by the Company based on the transition provisions did not imply adjusting the comparative periods presented, the financial information for the year ended December 31, 2018 is not comparative with certain financial statement line items or financial indicators and the results of the year 2019.

## INFORMATION OTHER THAN THE CONSOLIDATED FINANCIAL STATEMENTS AND AUDITORS' REPORT THEREON

The Company's management is responsible for the additional information presented. Additional information includes: i) the Annual Report (which is expected to be available for reading after the date of this audit report), ii) the information that will be incorporated in the Annual Report that the Company is required to prepare in accordance with article 33, section I, subsection b) of Title four, Chapter One of the General Provisions Applicable to Issuers and other Participants of the Stock Market in Mexico and the Instructions that accompany these provisions (the "Provisions") and iii) other additional information, which is a measure that is not required by IFRS and has been incorporated with the purpose of providing an additional explanation to its investors and main readers of its consolidated financial statements to evaluate the performance of each of the operating segments and other indicators on the capacity to meet obligations regarding the Earnings before interest, taxes, depreciation and amortization ("EBITDA") of the Company; this information is presented in Notes 3 t) and 27.

Our opinion of the consolidated financial statements will not cover the additional information and we will not express any form of security about it.

In relation to our audit of the consolidated financial statements, our responsibility will be to read the additional information when it is available, and when we do, consider whether the financial information contained is materially inconsistent with the consolidated financial statements or our knowledge obtained during the audit, or that seems to contain a material error. When we read the Annual Report we will issue the legend on the reading of the annual report, required in Article 33 Section I, subsection b) number 1.2. of the Provisions. Additionally, and in relation to our audit of the consolidated financial statements, our responsibility is to read the additional information, which, in this case, corresponds to the annual report and EBITDA and in doing so consider whether the other information contained therein is inconsistent in material form with the consolidated financial statements or with our knowledge obtained during the audit, or that seems to contain a material error. If based on the work we have done, we conclude that there is a material error in the additional information, we would have to report this fact. As of the date of this report, we do not have anything to report in this regard.

#### RESPONSIBILITIES OF MANAGEMENT AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's consolidated financial reporting process.

## AUDITORS' RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company and subsidiaries to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision, and performance of the Company and subsidiaries audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may

reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Galaz, Yamazaki, Ruiz Urquiza, S.C.

Member of Deloitte Touche Tohmatsu Limited

**C. P. C. Carlos A. López Vázquez** Monterrey, Nuevo Leon, Mexico January 31, 2020

## **Consolidated Statements of Financial Position**

As of December 31, 2019 and 2018. In millions of Mexican pesos.

		As of De	cember 31
	Note	2019	2018
ASSETS			
Current assets:			
Cash and cash equivalents	6	\$ 5,883	\$ 3,555
Restricted cash	7	120	617
Trade and other accounts receivable, net	8	7,860	10,247
Inventories	9	11,146	12,518
Prepaid expenses	3v	394	468
Total current assets		25,403	27,405
Non-current assets:			
Property, plant and equipment, net	10	48,140	51,629
Right-of-use asset	11	1,763	-
Goodwill and intangible assets, net	12	11,182	11,307
Deferred income tax	25	1,057	701
Other non-current accounts receivable	8, 26	2	706
Other non-current assets	13	1,197	1,510
Total non-current assets		63,341	65,853
Total assets		\$ 88,744	\$93,258

	Note	2019	2018
LIABILITIES AND STOCKHOLDERS' EQUITY			
LIABILITIES			
Current liabilities:			
Debt	15	\$ 2,297	\$ 2,806
Lease liability	16	372	-
Trade and other accounts payable	14	21,166	22,480
Income taxes payable		883	452
Other current liabilities	17	614	806
Total current liabilities		25,332	26,544
Non-current liabilities:			
Debt	15	24,440	26,352
Lease liability	16	1,481	-
Employee benefits	18	1,408	1,238
Deferred income taxes	25	1,955	2,806
Other non-current liabilities	17	184	214
Total non-current liabilities		29,468	30,610
Total liabilities		54,800	57,154
Stockholders' equity	19		
Capital stock		6,599	6,604
Share premium		10,434	10,434
Retained earnings		11,373	11,567
Other reserves		5,538	7,499
Total stockholders' equity		33,944	36,104
Total liabilities and stockholders' equity		\$ 88,744	\$93,258

See accompanying notes to consolidated financial statements.

Armando Tamez Martínez Chief Executive Officer

Alberto Sada Medina Chief Financial Officer

## **Consolidated Statements of Income**

For the years ended December 31, 2019 and 2018. In millions of Mexican pesos

	Note	2019	2018
Revenues	27	\$ 77,363	\$ 90,327
Cost of sales	21	(66,276)	(76,878)
Gross profit		11,087	13,449
Administrative and sales expenses	21	(5,328)	(5,746)
Other (expenses) income, net	22	(795)	121
Operating income		4,964	7,824
Financial income	23	242	124
Financial expenses	23	(1,576)	(1,873)
Loss due to exchange fluctuation, net	23	(34)	(471)
Financial results, net	23	(1,368)	(2,220)
Equity in income of associates recognized using the equity method	13	41	136
Income before income taxes		3,637	5,740
Income taxes	25	(1,144)	(2,276)
Net consolidated income		\$ 2,493	\$ 3,464
Basic and diluted earnings per share, in Mexican pesos		0.81	1.13
Weighted average outstanding shares (millions)	19	3,077	3,079

See accompanying notes to consolidated financial statements.

**Armando Tamez Martínez** Chief Executive Officer

**Alberto Sada Medina** Chief Financial Officer

## **Consolidated Statements of Comprehensive Income**

For the years ended December 31, 2019 and 2018. In millions of Mexican pesos

Note	2019	2018
	\$ 2, 493	\$ 3,464
25	(115)	18
25	(1,846)	(1,182)
	(1,961)	(1,164)
	\$ 532	\$ 2,300
	25	\$ 2, 493 25 (115) 25 (1,846) (1,961)

See accompanying notes to consolidated financial statements.

Armando Tamez Martínez Chief Executive Officer

**Alberto Sada Medina** Chief Financial Officer
# **Consolidated Statements of Changes in Stockholders' Equity**

For the years ended December 31, 2019 and 2018. In millions of Mexican pesos

	Capital stock	Share premium	Retained earnings	Other reserves	Total stockholders′ equity
Balances as of January 1, 2018	\$6,604	\$10,434	\$12,722	\$8,663	\$ 38,423
Transactions with stockholders:					
Others	-	-	29	-	29
Dividends declared (Note 26)	-	-	(3,281)	-	(3,281)
	6,604	10,434	9,470	8,663	35,171
Net income	-	-	3,464	-	3,464
Total other comprehensive income of the year	-	-	-	(1,164)	(1,164)
Comprehensive income	-	-	3,464	(1,164)	2,300
Effect of initial adoption IFRS (IFRS 9 and 15)	-	-	(1,354)	-	(1,354)
Other	-	-	(13)	-	(13)
Balances as of December 31, 2018	\$6,604	\$10,434	\$11,567	\$7,499	\$ 36,104
Transactions with stockholders:					
Other	(5)	-	14	-	9
Dividends declared (Note 26)	-	-	(2,439)	-	(2,439)
	6,599	10,434	9,142	7,499	33,674
Net income	-	-	2,493	-	2,493
Total other comprehensive income of the year	-	-	-	(1,961)	(1,961)
Comprehensive income	-	-	2,493	(1,961)	532
Effect of Adoption of IFRIC 23	_	-	(262)	-	(262)
Balances as of December 31, 2019	\$6,599	\$10,434	\$11,373	\$5,538	\$ 33,944

See accompanying notes to consolidated financial statements.

**Armando Tamez Martínez** Chief Executive Officer

Alberto Sada Medina Chief Financial Officer

# **Consolidated Statements of Cash Flows**

For the years ended December 31, 2019 and 2018. In millions of Mexican pesos

	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income taxes	\$ 3,637	\$ 5,740
Depreciation and amortization	6,079	6,166
Costs related to employee benefits	90	69
(Gain) loss on sale of property, plant and equipment	(4)	22
Impairment of property, plant and equipment	915	115
Exchange fluctuation, net	34	471
Interest expense, net	1,166	1,588
Other	62	(48)
Movements in working capital:		
Trade receivables and other accounts receivable, net	1,309	45
Inventories	1,048	(158)
Suppliers and related parties	(558)	440
Income taxes paid	(1,945)	(1,508)
Net cash flows provided by operating activities	11,833	12,942

	2019	2018
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest collected	189	74
Cash flow in acquisitions of property, plant and equipment	(5,102)	(6,379)
Cash flow in acquisition of intangible assets	(1,513)	(1,407)
Restricted cash	986	(536)
Other	766	25
Net cash flows used in investing activities	(4,674)	(8,223)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from debt	7,164	14,201
Payments of debt	(7,584)	(13,823)
Lease payments (IFRS 16)	(380)	-
Interest paid	(1,368)	(1,768)
Derivative payments	-	(15)
Other	(22)	24
Dividends paid	(2,439)	(3,265)
Net cash flows used in financing activities	(4,629)	(4,646)
Net increase in cash and cash equivalents	2,530	73
Exchange fluctuation of cash and cash equivalents	(202)	(275)
Cash and cash equivalents at the beginning of the year	3,555	3,757
Cash and cash equivalents at the end of the year	\$ 5,883	\$ 3,555

In 2018, there were no new transactions that did not require cash flow related to financial leases.

As of January 1, 2019, any lease addition is recognized as a right-of-use asset and lease liability without any flow through the initial recognition.

See accompanying notes to consolidated financial statements.

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Armando Tamez Martínez Chief Executive Officer

Alberto Sada Medina Chief Financial Officer

# **Notes to the Consolidated Financial Statements**

As of and for the years ended December 31, 2019 and 2018 Millions of Mexican pesos, except where otherwise indicated

# **1. GENERAL INFORMATION**

Nemak, S. A. B. de C. V. and subsidiaries ("Nemak" or the "Company"), subsidiary of Alfa, S. A. B. de C. V. ("ALFA"), is a leading provider of innovative lightweighting solutions for the global automotive industry, specializing in the development and manufacturing of aluminum components for powertrain, e-mobility, and structural applications. The main offices of Nemak are located in Libramiento Arco Vial Km. 3.8, Col. Centro in García, Nuevo León, Mexico.

When reference is made to the controlling entity Nemak, S. A. B. of C. V. as an individual legal entity, it will be referred to as "Nemak SAB".

Nemak SAB is a public corporation whose shares are listed on the Mexican Stock Exchange. The Company is owned 75.2% by ALFA and the remaining 24.8% is owned, through the Mexican Stock Exchange by a group of Mexican and foreign investors (including Ford). ALFA has control over the relevant activities of the Company.

In the notes to the consolidated financial statements, reference to pesos, Mexican pesos or "\$" stands for millions of Mexican pesos. The captions dollars or "US\$" refer to millions of U.S. dollars. In the case of information in millions of euros, reference will be made to "EUR" or Euros.

# 2. SIGNIFICANT EVENTS 2019

a. On July 16, 2019, Nemak announced the decision to close its manufacturing operations in Windsor, Canada, which will take place in mid-2020. The operation represents approximately 1% of the consolidated sales of the company. The decision is due to the early exit of an export program for a customer in China. Therefore, Nemak acknowledged an impairment of \$714 and a severance of \$80 recognized on other (expenses) income, net.

# 2018

b. On January 11, 2018, Nemak issued US\$500 (with issuance cost of US\$5) of 4.75% Senior Notes with 7-year maturity on the Irish Stock Exchange and the Global Stock Market, under Rule 144A, and under the Regulation S. The transaction resources were mainly used to prepay in advance the Senior Notes USD 2023.

# **3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The following are the most significant accounting policies followed by Nemak and its subsidiaries, which have been consistently applied in the preparation of the financial information in the years presented, unless otherwise specified:

# A. BASIS FOR PREPARATION

The consolidated financial statements of Nemak have been prepared in accordance with International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB"). IFRS include all International Accounting Standards ("IAS") in effect and all related interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC"), including those previously issued by the Standing Interpretations Committee ("SIC").

The consolidated financial statements have been prepared on a historical cost basis, except for the cash flow hedges, which are measured at fair value.

The preparation of the consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates. Additionally, it requires management to exercise judgment in the process of applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where judgments and estimates are significant to the consolidated financial statements are disclosed in Note 5.

#### B. CONSOLIDATION i. Subsidiaries

The subsidiaries are all the entities over which the Company has control. The Company controls an entity when it is exposed, or has the right to variable returns from its interest in the entity and it is capable of affecting the returns through its power over the entity. When the Company's participation in subsidiaries is less than 100%, the share attributed to outside shareholders is reflected recorded as non-controlling interest. The gain or loss of the subsidiaries, as well as their assets and liabilities, are consolidated in full from the date on which control is transferred to the Company and up to the date it loses such control.

The accounting method used by the Company for business combinations is the acquisition method. The Company defines a business combination as a transaction in which it gains control of a business, and through which it is able to direct and manage the relevant activities of the set of assets and liabilities of such business with the purpose of providing a return in the form of dividends, smaller costs or other economic benefits directly to stockholders.

The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred and the equity interests issued by the Company. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable acquired assets and liabilities and contingent liabilities assumed in a business combination are initially measured at their fair values at the acquisition date. The Company recognizes any non-controlling interest in the acquiree based on the share of the non-controlling interest in the net identifiable assets of the acquired entity.

The Company accounts for business combinations using the predecessor method in a jointly controlled entity. The predecessor method involves the incorporation of the carrying amounts of the acquired entity, which includes the goodwill recognized at the consolidated level with respect to the acquiree. Any difference between the carrying value of the net assets acquired at the level of the subsidiary and its carrying amount at the level of the Company are recognized in stockholders' equity.

The acquisition-related costs are recognized as expenses when incurred.

Goodwill is initially measured as excess of the sum of the consideration transferred and the fair value of the non-controlling interest over the net identifiable assets and liabilities assured. If the consideration transferred is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly in the consolidated statement of income.

If the business combination is achieved in stages, the value in books at the acquisition date of the equity previously held by the Company in the acquired entity is remeasured at its fair value at the acquisition date. Any loss or gain resulting from such remeasurement is recorded in income of the year.

Transactions and intercompany balances and unrealized gains on transactions between Nemak companies are eliminated in preparing the consolidated financial statements. In order to ensure consistency with the policies adopted by the Company, the accounting policies of subsidiaries have been changed where it was deemed necessary.

As of December 31, 2019, the subsidiaries included in the consolidated financial statements of Nemak were as follows:

	Country <sup>(1)</sup>	Percentage of ownership (%) <sup>(2)</sup>	Functional currency
Nemak, S. A. B. de C. V. (Holding)	Mexico		U.S. dollar
Nemak Mexico, S. A.	Mexico	100	U.S. dollar
Modellbau Schönheide GmbH	Germany	100	Euro
Corporativo Nemak, S. A. de C. V. (Administrative services)	Mexico	100	Mexican peso
Nemak Canada, S. A. de C. V. (Hol- ding)	Mexico	100	Mexican peso
Nemak of Canada Corporation	Canada	100	Canadian dollar
Nemak Gas, S. A. de C. V.	Mexico	100	Mexican peso
Nemak Automotive, S. A. de C. V.	Mexico	100	U.S. dollar
Camen International Trading, Inc.	USA	100	U.S. dollar
Nemak Europe GmbH	Germany	100	Euro
Nemak Exterior, S. L. (Holding)	Spain	100	Euro
Nemak Dillingen GmbH	Germany	100	Euro
Nemak Dillingen Casting GmbH & Co. KG	Germany	100	Euro
Nemak Wernigerode GmbH	Germany	100	Euro
Nemak Wernigerode GmbH & Co. KG	Germany	100	Euro
Nemak Linz GmbH	Austria	100	Euro
Nemak Györ Kft	Hungary	100	Euro
Nemak Poland Sp. Z.o.o.	Poland	100	Euro
Nemak BSEU Sp. Z.o.o.	Poland	100	Euro
Nemak Slovakia, S. r. o.	Slovakia	100	Euro
Nemak Czech Republic, S.r.o.	Czech Republic	100	Euro
Nemak Spain, S. L.	Spain	100	Euro
Nemak Rus, LLC.	Russia	100	Russian ruble
Nemak Pilsting GmbH	Germany	100	Euro
Nemak Alumínio do Brazil Ltda.	Brazil	100	Brazilian real

	Country <sup>(1)</sup>	Percentage of ownership (%) <sup>(2)</sup>	Functional currency
Nemak Argentina, S. R. L.	Argentina	100	Argentinean peso
Nemak Nanjing Automotive Components Co., Ltd.	China	100	Chinese renminbi yuan
Nemak Chongqing Automotive Components, Co, Ltd.	China	100	Chinese renminbi yuan
Nemak Shanghai Management Co., Ltd.	China	100	Chinese renminbi yuan
Nemak Aluminum Casting India Private, Ltd.	India	100	Indian rupee
Nemre Insurance Pte Ltd.	Singapore	100	U.S. dollar
Nemak Commercial Services, Inc.	USA	100	U.S. dollar
Nemak USA, Inc.	USA	100	U.S. dollar
Nemak USA Services Inc.	USA	100	U.S. dollar
Nemak Automotive Castings, Inc.	USA	100	U.S. dollar
Nemak Izmir Döküm Sanayi A. Ş.	Turkey	100	Euro
Nemak Izmir Dis Ticaret A. Ş.	Turkey	100	Euro

<sup>(1)</sup> Country of company's incorporation.

<sup>(2)</sup> Direct and indirect ownership percentage of Nemak SAB. Share ownership percentages as of December 31, 2019 and 2018.

As of December 31, 2019 and 2018, there are no significant restrictions on investment in shares of the subsidiary companies mentioned above.

# ii. Absorption (dilution) of control in subsidiaries

The effect of absorption (dilution) of control in subsidiaries, in example, an increase or decrease in the percentage of control, is recorded in stockholders' equity, directly in retained earnings, in the period in which the transactions that cause such effects occur. The effect of absorption (dilution) of control is determined by comparing the book value of the investment before the event of dilution or absorption against the book value after the relevant event. In the case of loss of control, the dilution effect is recognized in income.

# iii. Sale or disposal of subsidiaries

When the Company ceases to have control any retained interest in the entity is re-measured at fair value, and the change in the carrying amount is recognized in the consolidated statement of income. The fair value is the initial carrying

value for the purposes of accounting for any subsequent retained interest in the associate, joint venture or financial asset. Any amount previously recognized in comprehensive income in respect of that entity is accounted for as if the Company had directly disposed of the related assets and liabilities. This implies that the amounts recognized in the comprehensive income are reclassified to income for the year.

# iv. Associates

Associates are all entities over which the Company has significant influence but not control. Generally, an investor must hold between 20% and 50% of the voting rights in an investee for it to be an associate. Investments in associates are accounted for using the equity method and are initially recognized at cost. The Company's investment in associates includes goodwill identified at acquisition, net of any accumulated impairment loss.

If the equity in an associate is reduced but significant influence is maintained, only a portion of the amounts recognized in the comprehensive income are reclassified to income for the year, where appropriate.

The Company's share of profits or losses of associates, post-acquisition, is recognized in the consolidated statement of income and its share in the other comprehensive income of associates is recognized as other comprehensive income. When the Company's share of losses in an associate equals or exceeds its equity in the associate, including unsecured receivables, the Company does not recognize further losses unless it has incurred obligations or made payments on behalf of the associate.

The Company assesses at each reporting date whether there is objective evidence that the investment in the associate is impaired. If so, the Company calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognizes it in "share of profit/loss of associates recognized by the equity method" in the consolidated statements of income.

Unrealized gains on transactions between the Company and its associates are eliminated to the extent of the Company's equity in such gains. Unrealized losses are also eliminated unless the transaction provides evidence that the asset transferred is impaired. In order to ensure consistency with the policies adopted by the Company, the accounting policies of associates have been modified. When the Company ceases to have significant influence over an associate, any difference between the fair value of the remaining investment, including any consideration received from the partial disposal of the investment and the book value of the investment is recognized in the consolidated statements of income.

# **C.** FOREIGN CURRENCY TRANSLATION **i.** Functional and presentation currency

The amounts included in the financial statements of each of the Company's subsidiaries and associates should be measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated financial statements are presented in millions of Mexican pesos.

When there is a change in the functional currency of one of the subsidiaries, according to International Accounting Standard 21, Effects of changes in foreign exchange rates ("IAS 21"), this change is accounted for prospectively, translating at the date of the change of functional currency, all assets, liabilities, equity and income items to the exchange rate of that date.

# ii. Transactions and balances

Transactions in foreign currencies are translated into the functional currency using the foreign exchange rates prevailing at the transaction date or valuation date when the amounts are re-measured. Gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at the closing exchange rates are recognized as foreign exchange gain or loss in the income statement, except for those which are deferred in comprehensive income and qualify as cash flow hedges.

Changes in the fair value of securities or monetary financial assets denominated in foreign currency classified as available for sale are divided between fluctuations resulting from changes in the amortized cost of such securities and other changes in value. Subsequently, currency fluctuations are recognized in income and changes in the carrying amount arising from any other circumstances are recognized as part of comprehensive income.

Conversion differences of non-monetary assets, for example, investments classified as available for sale, are included in other comprehensive income.

Exchange differences of monetary assets classified as financial instruments at fair value through profit or loss are recognized in the income statement as part of the gain or loss of fair value.

Translation of subsidiaries with recording currency other than the functional currency.

The financial statements of foreign subsidiaries, having a recording currency different from their functional currency were translated into the functional currency in accordance with the following procedure:

- a. The balances of monetary assets and liabilities denominated in the recording currency were translated at the closing exchange rates.
- b. To the historical balances of monetary assets and liabilities and shareholders' equity translated into the functional currency there were added the movements occurred during the period, which were translated at historical exchange rates. In the case of the movements of non-monetary items recognized at fair value, which occurred during the period, stated in the recording currency, these were translated using the historical exchange rates in effect on the date when the fair value was determined.
- c. The income, costs and expenses of the periods, expressed in the recording currency, were translated at the historical exchange rate of the date they were accrued and recognized in the income statement, except when they arose from non-monetary items, in which case the historical exchange rate of the non-monetary items were used.
- d. The exchange differences arising in the translation from the recording currency to the functional currency were recognized as income or expense in the consolidated statement of income in the period they arose.

# <u>Translation of subsidiaries with functional currency</u> <u>other than the presentation currency</u>.

The results and financial position of all Nemak entities have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- a. Assets and liabilities for each statement of financial position balance sheet presented are translated at the closing exchange rate at the closing date;
- b. Stockholders' equity of each consolidated statement of financial position are translated at historical rates.
- c. Income and expenses for each income statement of income are translated at average exchange rate (when the average exchange rate is not a reasonable approximation of the cumulative effect of the rates of the transaction, to the exchange rate at the date of the transaction is used); and
- d. The resulting exchange differences are recognized in the consolidated statement of comprehensive income.

Goodwill and fair value adjustments arising on the acquisition date of a foreign transaction to measure them at their fair value are recognized as assets and liabilities of the foreign entity and are converted to the closing exchange rate. The exchange differences that arise are recognized in the consolidated statement of comprehensive income.

The primary exchange rates in the various translation processes are listed below:

		Local currency to Mexican pesos			OS
		Closing Exchange rate at December 31,		Average Exchange rate at December 31,	
Country	Local currency	2019	2018	2019	2018
Canada	Canadian dollar	14.53	14.41	14.65	14.88
United States	U.S. dollar	18.85	19.68	19.17	20.15
Brazil	Brazilian real	4.69	5.07	4.66	5.18
Argentina	Argentinean peso	0.31	0.52	0.32	0.53
Czech Republic	Euro	21.15	22.51	21.23	22.91
Germany	Euro	21.15	22.51	21.23	22.91
Austria	Euro	21.15	22.51	21.23	22.91
Hungary	Euro	21.15	22.51	21.23	22.91
Poland	Euro	21.15	22.51	21.23	22.91
Slovakia	Euro	21.15	22.51	21.23	22.91
Spain	Euro	21.15	22.51	21.23	22.91
China	Chinese renminbi yuan	2.71	2.86	2.75	2.90
India	Indian rupee	0.26	0.28	0.27	0.29
Russia	Russian ruble	0.30	0.28	0.30	0.29
Singapore	U.S. dollar	18.85	19.68	19.17	20.15
Turkey	Euro	21.15	22.51	21.23	22.91

#### D. CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash on hand, bank deposits available for operations and other short-term investments of high liquidity with original maturities of three months or less, all of which are subject to insignificant risk of changes in value and maintain a high credit quality. Bank overdrafts are presented as loans as a part of the current liabilities.

# **E. RESTRICTED CASH**

Cash and cash equivalents whose restrictions cause them not to comply with the definition of cash and cash equivalents given above, are presented in a separate line in the consolidated statement of financial position and are excluded from cash and cash equivalents in the consolidated statement cash flows.

# F. FINANCIAL INSTRUMENTS Financial assets

The Company classifies and measures its financial assets based on the Company's business model to manage financial assets, and on the characteristics of the contractual cash flows of such assets. This way financial assets can be classified at amortized cost, at fair value through other comprehensive income, and at fair value through profit or loss. Management determines the classification of its financial assets upon initial recognition. Purchases and sales of financial assets are recognized at settlement date.

Financial assets are entirely written off when the right to receive the related cash flows expires or is transferred, and the Company has also substantially transferred all the risks and rewards of its ownership, as well as the control of the financial asset.

# **Classes of financial assets**

# i. Financial assets at amortized cost

Financial assets at amortized cost are financial assets that i) are held within a business model whose objective is to hold said assets in order to collect contractual cash flows; and ii) the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the amount of outstanding principal.

# ii. Financial assets at fair value through other comprehensive income

Financial assets at fair value through other comprehensive income are financial assets: i) held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and ii) the contractual terms of the financial asset give rise, on specified dates, to cash flows

that are solely payments of principal and interest on the amount of outstanding principal. As of December 31, 2019, the Company does not have financial assets to be measured at fair value through other comprehensive income.

# iii. Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss, in addition to those described in point i in this section, are financial assets that do not meet the characteristics to be measured at amortized cost or fair value through other comprehensive income, since i) they have a business model different to those that seek to collect contractual cash flows, or collect contractual cash flows and sell the financial assets, or otherwise ii) the generated cash flows are not solely payments of principal and interest on the amount of outstanding principal.

Despite the mentioned classifications, the Company can make the following irrevocable elections in the initial recognition of a financial asset:

- a. Present the subsequent changes in the fair value of a capital investment in other comprehensive income, as long as the investment is not held for trading purposes, that is a contingent consideration recognized as a result of a business combination.
- b. Designate a debt instrument that meets the criteria to be subsequently measured at amortized cost or at fair value through other comprehensive results, to be measured at fair value through results, if doing so eliminates or significantly reduces an accounting asymmetry that would arise of the measurement of assets or liabilities or the recognition of gains and losses on them in different bases.

As of December 31, 2019 and 2018, the Company has not made any of the irrevocable designations described above.

# Impairment of financial instruments

The Company use a new impairment model based on expected credit losses rather than losses incurred, applicable to financial assets subject to such assessment (i.e. financial assets measured at amortized cost and at fair value through other comprehensive income), as well as lease receivables, contract assets, certain written loan commitments, and financial guarantee contracts. The expected credit losses on these financial assets are estimated from the origin of the asset at each reporting date, taking as a reference the historical experience of the Company's credit losses, adjusted for factors that are specific to the debtors or groups of debtors, the general economic conditions and an evaluation of both the current direction and the forecast of future conditions.

# a. Trade receivables

The Company adopted the simplified expected loss calculation model, through which expected credit losses during the asset's lifetime are recognized.

The Company does an analysis of its portfolio of accounts receivable from clients, in order to determine if there are significant clients for whom it requires an individual evaluation; On the other hand, customers with similar characteristics that share credit risks (participation in the portfolio of accounts receivable, market type, sector, geographic area, etc.), are grouped to be evaluated collectively.

For the impairment assessment, the Company may include indications that the debtors or a group of debtors are experiencing significant financial difficulties; increase in the probability of debtors entering into bankruptcy or a financial restructuring, as well as observable data indicating that there is a considerable decrease in the estimate of the cash flows to be received, including arrears.

For purposes of the previous estimate, the Company considers that the following constitutes an event of default, since historical experience indicates that financial assets are not recoverable when they meet any of the following criteria:

- The debtor fails to meet the financial covenants; or
- Information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Company, in its entirety (without considering any guarantee held by the Company).

The Company defined as the default threshold, the period from which the recovery of the account receivable subject to analysis is marginal; in this case, 271 days of delay, which is in line with internal risk management.

# b. Other financial instruments

The Company recognizes credit losses expected during the asset's lifetime of all financial instruments for which credit risk has significantly increased since its initial recognition (assessed on a collective or individual basis), considering all the reasonable and sustainable information, including the one referring to the future. If as of the date of presentation of the credit risk a financial instrument has not significantly increased since its initial recognition, the Company calculates the loss allowance for that financial instrument as the amount of expected credit losses in the following 12 months. In both cases, the Company recognizes in profit or loss of the period the decrease or increase in the expected credit loss allowance at the end of the period, as an impairment gain or loss.

The Company calculates expected credit losses of a financial instrument in such a way that reflects:

- a. an amount of weighted probability, not biased, which is determined by the assessment of a range of possible results;
- b. the time value of money; and
- c. the reasonable and sustainable information that is available without cost or disproportionate effort at the date of presentation on past events, current conditions and forecasts of future economic conditions.

In measuring the expected credit losses, the Company does not necessarily identify all the possible scenarios. However, it considers the risk or probability that a credit loss occurs, reflecting the possibility that the payment default occurs and does not occur, even if that possibility is very low. In addition, the Company determines the period for the default to occur, and the recoverability rate after default.

Management assesses the impairment model and the inputs used therein at least once every 3 months, in order to ensure that they remain in effect based on the current situation of the portfolio.

# **Financial liabilities**

Financial liabilities that are not derivatives are initially recognized at fair value and subsequently are valued at the amortized cost using the effective interest method. Liabilities in this category are classified as current liabilities when they must be settled within the next 12 months; otherwise, they are classified as non-current liabilities.

Accounts payable are obligations to pay for goods or services that have been acquired or received by suppliers in the ordinary course of business. Loans are initially recognized at their fair value, net of transaction costs incurred. The loans are subsequently recognized at amortized cost; any difference between the resources received (net of transaction costs) and the settlement value is recognized in the consolidated statement of income over the term of loan using the effective interest method.

#### Derecognition of financial liabilities

The Company derecognizes financial liabilities if, and only, the Company's liabilities are met, cancelled or expired. The difference between the book value of the financial liabilities derecognized and the consideration, is recognized in the income statement.

Additionally, when the Company incurs a refinancing transaction and the previous liability qualifies to be derecognized, the incurred costs of refinancing are recognized immediately in the consolidated income statements at the extinction date of the past financial liability.

# Compensation of financial assets and liabilities

Financial assets and liabilities are offset and the net amount is presented in the consolidated statement of financial position when the right to offset the amounts recognized is legally enforceable and there is an intention to settle them on a net basis or to realize the asset and pay the liability simultaneously.

# G. DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES

All derivative financial instruments are identified and classified as fair value hedging hedges or cash flow hedges, for trading or the hedging of market risks and are recognized in the consolidated statement of financial position as assets and/or liabilities at fair value and similarly measured subsequently at fair value. The fair value is determined based on recognized market prices and its fair value is determined using valuation techniques accepted in the financial sector.

The fair value of hedging derivatives is classified as a non-current asset or liability if the remaining maturity of the hedged item is more than 12 months and as a current asset or liability if the remaining maturity of the hedged item is less than 12 months.

Derivative financial instruments classified as hedges are contracted for risk hedging purposes and meet all hedging requirements; their designation at the beginning of the hedging operation is documented, describing the objective, primary position, risks to be hedged and the effectiveness of the hedging relationship, characteristics, accounting recognition and how the effectiveness is to be measured, applicable to this transaction.

# Fair value hedges

Changes in the fair value of derivative financial instruments are recorded in the consolidated statement of income. The change in fair value hedges and the change in the primary position attributable to the hedged risk are recorded in the consolidated statement of income in the same line item as the hedged position. As of December 31, 2019 and 2018, the Company has no derivative financial instruments classified as fair value hedges.

# **Cash flow hedges**

The changes in the fair value of derivative instruments associated to cash flow hedges are recorded in stockholders' equity. The effective portion is temporarily recorded in comprehensive income, within stockholders' equity and is reclassified to profit or loss when the hedged position affects these. The ineffective portion is immediately recorded in income.

# Net investment hedge in a foreign transaction

The Company applies hedge accounting to currency risk arising from its investments in foreign transactions for variations in exchange rates arising between the functional currency of such transaction and the functional currency of the holding entity, regardless of whether the investment is maintained directly or through a sub-holding entity. Variation in exchange rates is recognized in the other items of comprehensive income as part of the translation effect, when the foreign transaction is consolidated.

To this end, the Company designates the debt denominated in a foreign currency as a hedging instrument; therefore, the exchange rate effects caused by the debt are recognized in other components of comprehensive income, on the translation effects line item, to the extent that the hedge is effective. When the hedge is not effective, exchange differences are recognized in profit or loss.

# Suspension of hedge accounting

The Company suspends hedge accounting when the derivative financial instrument or the non-derivative financial instrument has expired, is cancelled or exercised, when the derivative or non-derivative financial instrument is not highly effective to offset the changes in the fair value or cash flows of the hedged item, or when the Company decides to cancel the hedge designation.

On suspending hedge accounting, in the case of fair value hedges, the adjustment to the carrying amount of a hedged amount for which the effective interest rate method is used, is amortized to income over the period to maturity. In the case of cash flow hedges, the amounts accumulated in equity as a part of comprehensive income remain in equity until the time when the effects of the forecasted transaction affect income. In the event the forecasted transaction is not likely to occur, the income or loss accumulated in comprehensive income are immediately recognized in the consolidated statement of income. When the hedge of a forecasted transaction appears satisfactory and subsequently does not meet the effectiveness test, the cumulative effects in comprehensive income in stockholders' equity are transferred proportionally to the consolidated statement of income, to the extent the forecasted transaction impacts it.

The fair value of derivative financial instruments reflected in the consolidated financial statements of the Company, is a mathematical approximation of their fair value. It is computed using proprietary models of independent third parties using assumptions based on past and present market conditions and future expectations at the closing date.

# **H. INVENTORIES**

Inventories are stated at the lower of cost or net realizable value. Cost is determined using the average cost method. The cost of finished goods and work-in-progress includes cost of product design, raw materials, direct labor, other direct costs and production overheads (based on normal operating capacity). It excludes borrowing costs. The net realizable value is the estimated selling price in the normal course of business, less the applicable variable selling expenses. Costs of inventories include any gain or loss transferred from other comprehensive income corresponding to raw material purchases that qualify as cash flow hedges.

# I. PROPERTY, PLANT AND EQUIPMENT

Items of property, plant and equipment are recorded at cost less the accumulated depreciation and any accrued impairment losses. The costs include expenses directly attributable to the asset acquisition.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flows to the Company and the cost of the item can be reliably measured. The carrying amount of the replaced part is derecognized. Repairs and maintenance are recognized in the consolidated statement of income during the year they are incurred. Major improvements are depreciated over the remaining useful life of the related asset.

When the Company carries out major repairs or maintenance of its property, plant and equipment assets, and the cost is recognized in the book value of the

corresponding asset as a replacement, provided that the recognition criteria are met. The remaining portion of any major repair or maintenance is derecognized. The Company subsequently depreciates the recognized cost in the useful life assigned to it, based on its best estimate of useful life

Depreciation is calculated using the straight-line method, considering separately each of the asset's components, except for land, which is not subject to depreciation. The estimated useful lives of assets classes are as follows:

Buildings and constructions	20 to 50 years
Machinery and equipment	10 to 30 years
Vehicles	4 to 20 years
Lab and IT furniture and equipment	6 to 15 years
Other assets	10 to 20 years

The spare parts to be used after one year and attributable to specific machinery are classified as property, plant and equipment in other fixed assets.

Borrowing costs related to financing of property, plant and equipment whose acquisition or construction requires a substantial period (nine months or more), are capitalized as part of the cost of acquiring such qualifying assets, up to the moment when they are suitable for their intended use or sale.

Assets classified as property, plant and equipment are subject to impairment tests when events or circumstances occur indicating that the carrying amount of the assets may not be recoverable. An impairment loss is recognized in the consolidated statement of income in other expenses, net, for the amount by which the carrying amount of the asset exceeds its recoverable amount. The recoverable amount is the higher of fair value less costs to sell and value in use.

The residual value and useful lives of assets are reviewed at least at the end of each reporting period and, if expectations differ from previous estimates, the changes are accounted for as a change in accounting estimate.

The Company made changes in the estimated useful life of its fixed assets, in order to reflect that they will generate future economic benefits for a period longer than previously estimated and which, were recognized prospectively from the beginning of the years ended December 31 of 2019 and 2018, respectively, representing a profit in the results of approximately \$ 327 and \$ 768 with respect to the depreciation that would have been recognized without such revisions in the estimate.

Gains and losses on disposal of assets are determined by comparing the sale value with the carrying amount and are recognized in other expenses, net, in the consolidated statements of income.

# J. LEASES

# Classification and valuation of leases under IAS 17, in effect through December 31, 2018

# The Company as lessee

As of December 31, 2018, the classification of leases as finance or operating depended on the substance of the transaction rather than the form of the contract.

Leases in which a significant portion of the risks and rewards relating to the leased property are retained by the lessor were classified as operating leases. Payments made under operating leases (net of incentives received by the lessor) were recognized in the consolidated statement of income based on the straight-line method over the lease period.

Leases where the Company assumes substantially all the risks and rewards of ownership were classified as finance leases. Finance leases were capitalized at the beginning of the lease, at the lower of the fair value of the leased property and the present value of the future minimum lease payments. If its determination was practical, in order to discount the future minimum lease payments to present value, the interest rate implicit in the lease was used; otherwise, the incremental borrowing rate of the lessee was used. Any initial direct costs of the leases were added to the original amount recognized as an asset. Each lease payment was allocated between the liability and finance charges to achieve a constant rate on the outstanding balance. The corresponding rental obligations were included in non-current debt, net of finance charges. The interest element of the finance cost was charged to the income for the year during the period of the lease, so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. Property, plant and equipment acquired under finance leases were depreciated over the shorter of the asset's useful life or the lease term.

# The Company as lessor

Leases for which the Company is considered a lessor were classified as financial or operating. As long as the lease terms transfer substantially all the risks and rewards of ownership to the lessee, the contract was classified as a finance lease. The other leases were classified as operating leases. Revenues arising from operating leases were recognized in straight-line over the term of the corresponding lease. The initial direct costs incurred in the negotiation and the organization of an operating lease were added to the book value of the leased asset and were recognized in a straight line over the term of the lease. Revenues arising from financial leases were recognized as accounts receivable for the amount of the net investment of the Company in the leases.

# Classification and valuation of leases under IFRS 16, in effect beginning January 1, 2019

# The Company as lessee

The Company evaluates whether a contract is or contains a lease agreement at inception of a contract. A lease is defined as an agreement or part of an agreement that conveys the right to control the use of an identified asset for a period of time in exchange for a consideration. The Company recognizes an asset for right-of-use and the corresponding lease liability, for all lease agreements in which it acts as lessee, except in the following cases: short-term leases (defined as leases with a lease term of less than 12 months); leases of low-value assets (defined as leases of assets with an individual market value of less than US\$5,000 (five thousand dollars)); and, lease agreements whose payments are variable (without any contractually defined fixed payment). For these agreements, which exempt the recognition of an asset for right-of-use and a lease liability, the Company recognizes the rent payments as an operating expense in a straight-line method over the lease period.

The right-of-use asset comprises all lease payments discounted at present value; the direct costs to obtain a lease; the advance lease payments; and the obligations of dismantling or removal of assets. The Company depreciates the right-of-use asset over the shorter of the lease term or the useful life of the underlying asset; therefore, when the lessee will exercise a purchase option, the lessee shall depreciate the right-of-use asset from the commencement date to the end of the useful life of the underlying asset. Depreciation begins on the lease commencement date.

The lease liability is initially measured at the present value of the future minimum lease payments that have not been paid at that date, using a discount rate that reflects the cost of obtaining funds for an amount similar to the value of the lease payments, for the acquisition of the underlying asset, in the same currency and for a similar period to the corresponding contract (incremental borrowing rate). When lease payments contain non-lease components (services), the Company has chosen, for some class of assets, not to separate them and measure all payments as a single lease component; however, for the rest of the class of assets, the Company measures the lease liability only considering lease payments, while all of the services implicit in the payments, are recognized directly in the consolidated statement of income as operating expenses.

To determine the lease term, the Company considers the non-cancellable period, including the probability to exercise any right to extend and/or terminate the lease term.

Subsequently, the lease liability is measured increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and reducing the carrying amount to reflect the lease payments made.

When there is a modification in future lease payments resulting from changes in an index or a rate used to determine those payments, the Company remeasures the lease liability when the adjustment to the lease payments takes effect, without reassessing the discount rate. However, if the modifications are related to the lease term or exercising a purchase option, the Company reassesses the discount rate during the liability's remeasurement. Any increase or decrease in the value of the lease liability subsequent to this remeasurement is recognized as an adjustment to the right-of-use asset to the same extent.

Finally, the lease liability is derecognized when the Company fulfills all lease payments. When the Company determines that it is probable that it will exercise an early termination of the contract that leads to a cash disbursement, such disbursement is accounted as part of the liability's remeasurement mentioned in the previous paragraph; however, in cases in which the early termination does not involve a cash disbursement, the Company cancels the lease liability and the corresponding right-of-use asset, recognizing the difference immediately in the consolidated statement of income.

# The Company as lessor

As of January 1, 2019, the Company, in those cases where it acts as a lessor, maintains its accounting policy consistent with that in effect during the year ended December 31, 2018, considering the new definition of leases established by IFRS 16.

# K. INTANGIBLE ASSETS

Intangible assets are recognized in the consolidated statement of financial position when they meet the following conditions: they are identifiable, provide future economic benefits and the Company has control over such benefits.

Intangible assets are classified as follows:

# i. Indefinite useful life

These intangible assets are not amortized and are subject to annual impairment assessment. As of December 31, 2019 and 2018, no factors have been identified limiting the life of these intangible assets.

# ii. Finite useful life

These assets are recognized at cost less accumulated amortization and impairment losses recognized. They are amortized on a straight line basis over their estimated useful life, determined based on the expectation of generating future economic benefits, and are subject to impairment tests when triggering events of impairment are identified.

The estimated useful lives of intangible assets with finite useful lives are summarized as follows:

5 to 20 years
5 to 17 years
3 to 11 years
15 to 20 years

# a. Goodwill

Goodwill represents the excess of the acquisition cost of a subsidiary over the Company's equity in the fair value of the identifiable net assets acquired, determined at the date of acquisition, and is not subject to amortization. Goodwill is shown under goodwill and intangible assets and is recognized at cost less accumulated impairment losses, which are not reversed. Gains or losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

# b. Development costs

Research costs are recognized in income as incurred. Expenditures on development activities are recognized as intangible assets when such costs can be reliably measured, the product or process is technically and commercially feasible, potential future economic benefits are obtained and the Company intends also has sufficient resources to complete the development and to use or sell the asset. Their amortization is recognized in income by the straight-line method over the estimated useful life of the asset. Development expenditures that do not qualify for capitalization are recognized in income as incurred.

# c. Other relationships with customers

The Company has recognized certain relationships with customers corresponding to the costs incurred to obtain new agreements with certain OEMs (Original Equipment Manufacturers), and which will be recognized as a revenue reduction over the term of these agreements. The amortization method used is based on the volume of units produced. As of December 31, 2019 and 2018, the Company recorded a reduction to revenue associated with the amortization of these assets of \$165 and \$116 for this item, respectively.

# L. IMPAIRMENT OF NON-FINANCIAL ASSETS

Assets that have an indefinite useful life, for example goodwill, are not depreciable or amortizable and are subject to annual impairment tests. Assets that are subject to amortization are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and its value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels at which separately identifiable cash flows exist (cash generating units). Non-financial long-term assets other than goodwill that have suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

# **M. INCOME TAX**

The amount of income taxes in the consolidated statement of income represents the sum of the current and deferred income taxes.

The amount of income taxes included in the consolidated statement of income represents the current tax and the effects of deferred income tax assets determined in each subsidiary by the asset and liability method, applying the rate established by the legislation enacted or substantially enacted at the consolidated statement of financial position date, wherever the Company operates and generates taxable income. The applicable rates are applied to the total temporary differences resulting from comparing the accounting and tax bases of assets and liabilities, and that are expected to be applied when the deferred tax asset is realized or the deferred tax liability is expected to be settled, considering, when applicable, any tax-loss carryforwards, prior to the recovery analysis. The effect of the change in current tax rates is recognized in current income of the period in which the rate change is determined.

Management periodically evaluates positions taken in tax returns with respect to situations in which the applicable law is subject to interpretation. Provisions are recognized when appropriate based on the amounts expected to be paid to the tax authorities.

Deferred tax assets are recognized only when it is probable that future taxable profits will exist against which the deductions for temporary differences can be taken.

The deferred income tax on temporary differences arising from investments in subsidiaries and associates is recognized, unless the period of reversal of temporary differences is controlled by Nemak and it is probable that the temporary differences will not reverse in the near future.

Deferred tax assets and liabilities are offset just when a legal right exists and offset exists when the taxes are levied by the same tax authority.

# **N. EMPLOYEE BENEFITS**

# i. Pension plans

# Defined contribution plans:

A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. The Company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to their service in the current and past periods. The contributions are recognized as employee benefit expense on the date that is required the contribution.

# Defined benefit plans:

A defined benefit plan is a plan which specifies the amount of the pension an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognized in the consolidated statement of financial position in respect of defined benefit plans is the present value of the defined benefit obligation at the consolidated statement of financial position date less the fair value of plan assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using discount rates in conformity with the IAS 19 – Employee Benefits, that are denominated in the currency in which the benefits will be paid, and have maturities that approximate the terms of the pension liability.

Actuarial gains and losses from adjustments and changes in actuarial assumptions are recognized directly in other comprehensive income in the year they occur.

The Company determines the net finance expense (income) by applying the discount rate to the liabilities (assets) from net defined benefits.

Past-service costs are recognized immediately in the consolidated statement of income.

#### ii. Post-employment medical benefits

The Company provides medical benefits to retired employees after termination of employment. The right to access these benefits usually depends on the employee's having worked until retirement age and completing a minimum of years of service. The expected costs of these benefits are accrued over the period of employment using the same criteria as those described for defined benefit pension plans.

#### iii. Termination benefits

Termination benefits are payable when employment is terminated by the Company before the normal retirement date or when an employee accepts voluntary termination of employment in exchange for these benefits. The Company recognizes termination benefits in the first of the following dates: (a) when the Company can no longer withdraw the offer of these benefits, and (b) when the Company recognizes the costs from restructuring within the scope of the IAS 37 and it involves the payment of termination benefits. If there is an offer that promotes the termination of the employment relationship voluntarily by employees, termination benefits are valued based on the number of employees expected to accept the offer. The benefits that will be paid in the long term are discounted at their present value.

# iv. Short-term benefits

The Company provides benefits to employees in the short term, which may include wages, salaries, annual compensation and bonuses payable within 12 months. Nemak recognizes an undiscounted provision when it is contractually obligated or when past practice has created an obligation.

#### v. Employee participation in profit and bonuses

The Company recognizes a liability and an expense for bonuses and employee participation in profits when it has a legal or assumed obligation to pay these benefits and determines the amount to be recognized based on the profit for the year after certain adjustments.

# **O. PROVISIONS**

Liability provisions represent a present legal obligation or a constructive obligation as a result of past events where an outflow of resources to meet the obligation is likely and where the amount has been reliably estimated. Provisions are not recognized for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the value of money over time and the risks specific to the obligation. The increase in the provision due to the passage of time is recognized as interest expense.

When there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions for legal claims are recognized when the Company has a present obligation (legal or assumed) as a result of past events, it is likely that an outflow of economic resources will be required to settle the obligation and the amount can be reasonably estimated.

A restructuring provision is recorded when the Company has developed a formal detailed plan for the restructure, and a valid expectation for the restructure has been created between the people affected, possibly for having started the plan implementation or for having announced its main characteristics to them.

# **P. SHARE-BASED PAYMENTS**

The Company has compensation plans based on the market value of its shares in favor of certain senior executives. The conditions for granting such compensation to the eligible executives includes compliance with certain financial metrics such as the level of profit achieved and remaining in the Company for up to 5 years, among other requirements. The Board of Directors has appointed a technical committee to manage the plan, and it reviews the estimated cash settlement of this compensation at the end of the year. The payment plan is always subject to the discretion of the senior management of Nemak. Adjustments to this estimate are charged or credited to the consolidated statement of income.

The fair value of the amount payable to employees in respect of share-based payments which are settled in cash is recognized as an expense, with a

corresponding increase in liabilities, over the period of service required. The liability is included within other liabilities and is adjusted at each reporting date and the settlement date. Any change in the fair value of the liability is recognized as compensation expense in the consolidated statement of income.

# **Q. TREASURY SHARES**

The Company's stockholders periodically authorize a maximum amount for the acquisition of the Company's own shares. Upon the occurrence of a repurchase of its own shares, they become treasury shares and the amount is presented as a reduction to stockholders' equity at the purchase price. These amounts are stated at their historical value.

# **R. CAPITAL STOCK**

Nemak's common shares are classified as capital stock within stockholders' equity. Incremental costs directly attributable to the issuance of new shares are included in equity as a reduction from the consideration received, net of tax.

# **S. COMPREHENSIVE INCOME**

Comprehensive income is composed of net income plus the annual effects of their capital reserves, net of taxes, which are comprised of the translation of foreign subsidiaries, the effects of derivative cash flow hedges, actuarial gains or losses, net investment hedges, the effects of the change in the fair value of financial instruments available for sale, the equity in other items of comprehensive income of associates, and other items specifically required to be reflected in stockholders' equity, and which do not constitute capital contributions, reductions and distributions.

# **T. SEGMENT REPORTING**

Segment information is presented consistently with the internal reporting provided to the chief operating decision maker who is the highest authority in operational decision-making, resource allocation and assessment of operating segment performance.

# **U. REVENUE RECOGNITION**

Revenues comprise the fair value of the consideration received or to receive for the sale of goods and services in the ordinary course of the transactions, and are presented in the consolidated statement of income, net of the amount of variable considerations, which comprise the estimated amount of returns from customers, rebates and similar discounts and payments made to customers with the objective that goods are accommodated in attractive and favorable spaces at their facilities. To recognize revenues from contracts with customers, the comprehensive model for revenue accounting is applied, which is based on a five-step approach consisting of the following: (1) identify the contract; (2) identify performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to each performance obligation in the contract; and (5) recognize revenue when the company satisfies a performance obligation.

Contracts with customers are given by commercial agreements with the OEM and complemented by purchase orders, whose costs comprise the promises to produce, distribute and deliver goods based on the contractual terms and conditions set forth, which do not imply a significant judgment to be determined. When there are payments related to obtaining new contracts, they are capitalized and amortized over the term of the contract obtained.

The Company evaluates whether the agreements signed for the development of tooling, in parallel with a production contract with the OEMs, should be combined as a single contract. In cases where the two contracts meet the characteristics to be combined, the Company's management evaluates whether the development of tooling represents a performance obligation, or a cost of fulfillment of the contract.

Based on the above, when determining the existence of separable performance obligations in a contract with customers, the management evaluates the transfer of control of the good or service to the customer, with the objective of determining the moment of revenue recognition related to each performance obligation.

Moreover, the payment terms identified in the majority of the sources of revenue are in the short-term, with variable considerations primarily focused on discounts and rebates of goods given to customers, without financing components or significant guarantees. These discounts and incentives to customers are recognized as a reduction to income or as sale expenses, according to their nature. Therefore, the allocation of the price is directly on the performance obligations of production, distribution and delivery, including the effects of variable considerations.

The Company recognizes revenue at a point in time, when control of sold goods has been transferred to the customer, which is given upon delivery and acceptance of the goods promised to the customer according to the negotiated incoterm. An account receivable is recognized when the performance obligations have been met, recognizing the corresponding revenue.

# **V. ADVANCED PAYMENTS**

Advanced payments mainly comprise insurance and the corporate fee paid to suppliers. These amounts are recorded based on the contractual value and are carried to the consolidated statement of income on a monthly basis during the life to which each advanced payment corresponds: the amount that corresponds to the portion to be recognized within the next 12 months is presented in current assets and the remaining amount is presented in noncurrent assets.

#### **W. EARNINGS PER SHARE**

Earnings per share are calculated by dividing the profit attributable to the stockholders of the parent by the weighted average number of common shares outstanding during the year. As of December 31, 2019 and 2018, there are no dilutive effects from financial instruments potentially convertible into shares.

# **X. CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES i.** New standards and changes adopted by the Company.

The Company adopted all new standards and interpretations in effect as of January 1, 2019, including the annual improvements to IFRS, as described below:

# IFRS 16, Leases

IFRS 16, Leases, supersedes IAS 17, Leases, and the related interpretations. This new standard brings most leases on balance sheet for lessees under a single model, eliminating the distinction between operating and financial leases, while the model for lessees remains without significant changes. IFRS 16 is effective beginning January 1, 2019, and the Company decided to adopt it with the recognition of all the effects as of that date, without changing prior years.

Under IFRS 16, lessees will recognize a right-of-use asset and the corresponding lease liability. The right of use will be depreciated based on the contractual term or, in some cases, on its economic useful life. On the other hand, the financial liability will be measured at initial recognition, discounting future minimum lease payments at present value according to a term, using the discount rate that represents the lease funding cost; subsequently, the liability will accrue interest through maturity.

The Company will apply the exemptions to not to recognize an asset and a liability as described above, for lease agreements with a term of less than 12 months (provided that they do not contain purchase or term renewal options) and for those agreements where the acquisition of an individual asset of the contract was less than USD\$5,000 (five thousand dollars). Therefore, payments for such leases will continue to be recognized as expenses within operating income.

The Company adopted IFRS 16 on January 1, 2019; therefore, as of the date of this report, it recognized a right-of-use asset and a lease liability of \$902, as its initial adoption effect

In addition, the Company adopted and applied the following practical expedients provided by IFRS 16:

- Account for as leases the payments made in conjunction with the rent and that represent services (for example, maintenance and insurance).
- Create portfolios of contracts that are similar in terms, economic environment and characteristics of assets, and use a funding rate by portfolio to measure leases.
- For leases classified as financial leases as of December 31, 2018, and without elements of minimum payment updating for inflation, maintain the balance of the right-of-use asset, and its corresponding lease liability on the date of adoption of IFRS 16.
- Not to revisit the previously reached conclusions for service agreements which were analyzed to December 31, 2018 under the IFRIC 4, Determining Whether a Contract Contains a Lease, and where it had been concluded that there was no implicit lease.
- For operating leases that, as of December 31, 2018, contain direct costs to obtain a lease, maintain the recognition of such costs, that is, without capitalizing them to the initial value of the right-of-use assets.

The Company took the required steps to implement the changes that the standard represents in terms of internal control, tax and systems affairs, from the adoption date. The following is a reconciliation of the total commitments of operating leases as of December 31, 2018 and the lease liability at the date of initial adoption:

	2019
Operating lease commitments as of December 31, 2018	\$ 1,061
Amount discounted using the incremental borrowing rate as of January 1, 2019	1,204
Lease liabilities as of December 31, 2018	
(-): Short-term leases not recognized as lease liabilities	21
(-): Low value assets not recognized as lease liabilities	281
(+/-): Adjustments by extension of terms and others	-
(+/-): Adjustments related to changes in the index of variable payment	-
Lease liability as of January 1, 2019	\$ 902

The weighted average incremental rate on which the minimum payments of the lease agreements within the scope of IFRS 16 were discounted at present value was 6.93%.

#### IFRIC 23, Interpretation on uncertainty over income tax treatments

This new Interpretation clarifies how to apply the recognition and measurement requirements in IAS 12, Income Taxes, when there is uncertainty over income tax treatments. Uncertain tax treatments is a tax treatment for which there is uncertainty over whether the relevant taxation authority will accept the tax treatment under tax law. In such a circumstance, an entity shall recognize and measure its current or deferred tax asset or liability by applying the requirements in IAS 12 based on taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates determined applying this Interpretation.

In assessing how an uncertain tax treatment affects the determination of fiscal gain (tax loss), tax bases, unused tax losses, unused tax credits and tax rates, the Company assumes that the amounts that the authority is entitled to be inspected examine and have full knowledge of all related information when conducting such inspections.

The Company applied IFRIC 23 as of January 1, 2019, recognizing a liability for \$262 million against retained earnings at that date, without modifying the comparative periods presented. To determine said liability, the administration applied its professional judgment and considered the prevailing conditions of the fiscal positions that it has taken at the date of adoption in its different subsidiaries and the powers of the corresponding authorities to assess the fiscal positions held at that date, using the most probable amount method, which predicts the best resolution of uncertainty when the possible results are concentrated in a single value.

As of December 31, 2019, there have been no changes in the facts and circumstances considered by the administration to determine the value of their positions.

#### 4. FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT

The Company's activities expose it to various financial risks; market risk (including exchange rate risk, aluminum, price risk, and interest rate variation risk), credit risk and liquidity risk.

The Company has a general risk management program focused on the unpredictability of financial markets, and seeks to minimize the potential adverse effects on its financial performance. The objective of the risk management program is to protect the financial health of its business, taking into account the volatility associated with prices, foreign exchange and interest rates. The Company uses derivative financial instruments to hedge certain exposures to risks, including hedges of input prices.

ALFA has a Risk Management Committee (RMC), comprised of the Board's Chairman, the Chief Executive Officer ("CEO"), Chief Financial Officer ("CFO") and a Risk Management Officer ("RMO") acting as technical secretary. The RMC reviews derivative transactions proposed by the subsidiaries of ALFA, including Nemak, in which a potential loss analysis surpasses US\$1. This Committee supports both the CEO and the Board's President of ALFA. All new derivative transactions which the Company proposes to enter into, as well as the renewal or cancellation of derivative arrangements, must be approved by both Nemak's and ALFA's CEO, as well as by ALFA according to the following schedule of authorizations

	Maximum possible loss US\$		
	Individual transaction	Annual cumulative transactions	
Chief Executive Officer of Nemak	1	5	
Risk Management Committee of ALFA	30	100	
Finance Committee	100	300	
Board of Directors of ALFA	>100	>300	

The proposed transactions must meet certain criteria, including that the hedges are lower than established risk parameters, and that they are the result of a detailed analysis and properly documented. Sensitivity analysis and other risk analyses should be performed before the operation is entered into.

The Company's risk management policy indicates that the hedging positions should always be lower that the projected exposure to allow for an acceptable margin of uncertainty. Being unhedged operations expressly forbidden. The Company's risk management policy indicates the maximum percentages must be hedged with respect to the projected exposure:

	Maximum coverage (as a percentage of the projected exposure) Current year
Commodities	100
Energy costs	75
Exchange rate for operating transactions	80
Exchange rate for financial transactions	100
Interest rates	100

#### **CAPITAL MANAGEMENT**

The Company's objectives when managing capital is to safeguard its ability to continue as a going concern, so that it can continue to provide returns to stockholders and benefits to other stakeholders, as well as maintaining an optimal capital structure to reduce cost of capital.

To maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to stockholders, return equity to stockholders, issue new shares or sell assets to reduce debt.

Nemak monitors capital based on a leverage ratio. This percentage is calculated by dividing total liabilities by total equity.

The financial ratio of total liabilities/total equity was 1.61 and 1.58 as of December 31, 2019 and 2018, respectively, resulting in a leverage ratio that complies with the Company's management and risk policies.

#### FINANCIAL INSTRUMENTS BY CATEGORY

Below are the Company's financial instruments by category:

As of December 31, 2019 and 2018, financial assets and liabilities consist of the following:

	As	of December 31,
	2019	2018
Cash and cash equivalents	\$ 5,883	\$ 3,555
Restricted cash	276	1,296
Financial assets measured at amortized o	ost:	
Trade and other accounts receivable	7,518	9,556
	\$ 13,677	\$ 14,407
Financial liabilities measured at amortize	ed cost:	
Debt	\$ 26,737	\$ 29,158
Lease liability	1,853	-
Trade and other accounts payable	19,334	21,261
	\$ 47,924	\$ 50,419

# FAIR VALUE OF FINANCIAL ASSETS AND LIABILITIES MEASURED AT AMORTIZED COST

The amount of cash and cash equivalents, restricted cash, customers and other accounts receivable, other current assets, trade and other accounts payable, current debt, other current liabilities approximate their fair value, because their maturity date is less than twelve months. The net carrying amount of these accounts represents the expected cash flows to be received as of December 31, 2019 and 2018.

The carrying amount and estimated fair value of assets and liabilities valued at amortized cost is presented below:

	As of December 31, 2019		As of December 31,		1, 2018			
	Carry amo			air Iue		rrying nount		<sup>-</sup> air alue
Financial assets:								
Non-current accounts receivable	\$	2	\$	1	\$	706	\$	661
Financial liabilities:								
Debt	\$ 26,	,737	\$ 2!	5,606	\$ 2	29,158	\$ 2	26,189

Estimated fair values as of December 31, 2019 and 2018, were determined based on a discounted cash flow basis. Measurement at fair value of non-current accounts is considered within level 3 of the fair value hierarchy, whereas, for the financial debt, the measurement at fair value is considered within levels 1 and 2 of the hierarchy.

# MARKET RISKS

# (i) Exchange rate risk

The Company operates internationally, and is exposed to foreign exchange risk, primarily derived from the transactions and balances that the subsidiaries conduct and have in foreign currency, respectively. A foreign currency is that which is different from the functional currency of an entity. In addition, the Company is exposed to changes in the value of financial instruments arising from foreign exchange variations.

The respective exchange rates of the Mexican peso, the U.S. dollar and the euro are very important factors for the Company due to the effect they have on its consolidated results. Nemak estimates that approximately 53% of its sales are U.S dollars denominated, 38% in Euros, and the remaining 9% in other currencies since the price of its products is set based on such currencies.

Nemak's main currency risk associated with its financial instruments arises from its financial debt in foreign currencies, primarily the Euro, which is held in U.S. dollar functional currency entities.

The sensitivity analysis corresponding to the effects the Company would have on net income and equity for the year ended December 31, 2019 as a result of an appreciation or depreciation of the dollar against the Euro by +/- 10%. These effects have been converted to pesos at the closing exchange rate of \$21.1537 as follows:

Sensitivity analysis	In millions of Mexican pesos
a) Appreciation of the dollar against the euro	2,044
b) Depreciation of the dollar against the euro	(2,044)

#### FINANCIAL INSTRUMENTS TO HEDGE NET INVESTMENTS IN FOREIGN TRANSACTIONS

Beginning March 1, 2018, the Company designated certain non-current debt instruments as hedges to net investments in foreign transactions in order to mitigate the variations in exchange rates arising between the functional currency for such transactions and the functional currency of the holding or sub-holding company that maintains these investments. The Company formally designated and documented each hedging relationship establishing objectives, management's strategy to cover the risk, the identification of the hedging instrument, the hedged item, the nature of the risk to be hedged, and the methodology to assess the effectiveness. Given that the exchange rate hedging relationship is clear, the method that the Company used to assess the effectiveness consisted of a qualitative effectiveness test by comparing the critical terms between the hedging instruments and the hedged items. The hedging effectiveness results confirm that the hedging relationships are highly effective due to the economic relationship between the hedging instrument and the hedged items. For its part, when the value of the net assets of the foreign transaction is less than the notional value of the designated debt, the company performs a rebalancing of the hedging relationship and recognizes ineffectiveness in the statement of results.

The Company maintains the following hedging relationships:

	As of December 31, 2019				
Holding	Functional Currency	Hedging Instrment	Notional Value (Euros)	Covered item	Net assets of the hedged item (Euros)
Nemak, S. A. B. de C. V.	USD	Senior Notes	€211	Nemak Dillingen GmbH	€ 109
		Bank Loans	4	Nemak Linz GmbH	29
				Nemak Gyor Kft.	125
				Nemak Slovakia, S.r.o.	43
				Nemak Wernigerode GmbH	67
				Nemak Czech Repu- blic, S.r.o.	55
				Nemak Poland Sp.z.o.o.	45
				Nemak Spain, S.L.	36
				Nemak Pilsting GmbH	10
				Nemak Izmir Dokum Sanayi A.S.	46
			€ 215		€ 565

As of December 31, 2018					
Holding	Functional Currency	Hedging Instrment	Notional Value (Euros)	Covered item	Net assets of the hedged item (Euros)
Nemak, S. A. B. de C. V.	USD	Senior Notes	€ 206	Nemak Dillingen GmbH	€ 121
		Bank Loans	4	Nemak Linz GmbH	29
				Nemak Gyor Kft.	110
				Nemak Slovakia, S.r.o.	71
				Nemak Wernigerode GmbH	67
				Nemak Czech Repu- blic, S.r.o.	54
				Nemak Poland Sp.z.o.o.	41
				Nemak Spain, S.L.	39
				Nemak Pilsting GmbH	9
				Nemak Izmir Dokum Sanayi A.S.	35
			€ 210		€ 576

The average coverage ratio of the company amounted to 35.38% and 30.80%, causing the exchange rate fluctuation generated by the hedging instruments from the date of designation until December 31, 2019 and 2018, respectively, to amount to a net (loss) gain of \$(84) in 2019 and \$304 in 2019 which was recognized in the other items of integral utility, compensating the effect by conversion generated by each foreign investment. The results of coverage effectiveness confirm that hedging relationships are highly effective due to the economic relationship between hedging instruments and covered items.

#### (ii) Price risk commodities

#### a. Aluminum

Nemak utilizes significant amounts of aluminum in the form of scrap, as well as ingots as its main raw material. In order to mitigate the risks related to the volatility of the prices of this commodity, the Company has entered into agreements with its customers, whereby the variations of aluminum prices are transferred to the sales price of the products through a pre-established formula.

However, there is a residual risk since each OEM uses its own formula to estimate aluminum prices, which normally reflects market prices based on an average term that may range from one to three months. As a result, the basis used by each OEM to calculate the prices of aluminum alloys may differ from the ones used by the Entity to buy aluminum, which could negatively or positively impact its business, financial position and the results of its operations.

#### b. Natural gas

Nemak is an entity that uses natural gas to carry out its operating processes and develop its products. This consumption has grown as the volume of their end products increase, which causes that an increase in the price of natural gas creates negative effects on the operating cash flows. In order to mitigate its exposure to the price of this material, the Entity conducts, some natural gas hedging transactions using derivative instruments. Therefore, according to its risk management program, the Company enters into hedges against the exposure to the increase in natural gas prices, for future purchases by entering into swaps where variable prices are received and a fixed price is paid. A strategy called roll-over has been implemented, through which it is analyzed each month if more derivatives should be contracted to expand the time or the amount of hedging. Currently, a portion of Company's consumption was hedged until April 2018, therefore as of December 31, 2019, the Company does not keep open positions of this type of derivative financial instruments.

#### **INTEREST RATE RISK**

The Company is exposed to interest rate risk mainly for long-term loans bearing interest at variable rates. Fixed-interest loans expose the Company to interest rate risk at fair value, which implies that Nemak might be paying interest at rates significantly different from those of an observable market.

As of December 31, 2019, if interest rates on variable rate are increased or decreased by 100 basis points in relation to the rate in effect, the income and stockholders' equity of the Company would change by \$36.

# **CREDIT RISK**

The credit risk represents the potential loss due to non- compliance of counterparts in their payment obligations. Credit risk is generated by cash and cash equivalents, derivative financial instruments and deposits with banks and financial institutions, as well as credit exposure to customers, including receivables and committed transactions.

The Company is managed on a group basis and credit risk profile, the significant clients with whom it maintains a receivable, distinguishing those that require an individual credit risk assessment. For the rest of the clients, the company carries out its classification according to the type of market in which they operate, according with the business management and the internal risk management. Each subsidiary is responsible for managing and analyzing credit risk for each of its new customers before setting the terms and conditions of payment. If wholesale customers are qualified independently, these are the qualifications used. If there is no independent qualification, the company's risk control assesses the customer's credit quality, taking into account its financial position, previous experience and other factors. The maximum exposure to credit risk is given by the balances of these items as presented in the consolidated state of financial position.

Individual risk limits are determined based on internal and external ratings in accordance with limits set by the Board of Directors. The use of credit risks is monitored regularly. Sales to retail customers are in cash or credit cards. During 2019 and 2018, credit limits were not exceeded and management does not expect losses in excess of the impairment recognized in the corresponding periods.

In addition, the Company performs a qualitative evaluation of economic projections, with the purpose of determining the possible impact on probabilities of default and the rate of recovery that it assigns to its clients.

During the year ended December 31, 2019, there have been no changes in the techniques of estimation or assumption.

# **LIQUIDITY RISK**

Projected cash flows are determined at each operating subsidiary of the Company and subsequently the finance department consolidates this information. The finance department of the Company continuously monitors the cash flow projections and liquidity requirements of the Company ensuring that sufficient cash and highly liquid investments are maintained to meet operating needs, and it's that some flexibility is maintained open and committed credit lines. The Company regularly monitors and makes decisions ensuring that the limits or covenants set forth in debt contracts are not violated. The projections consider the financing plans of the Company, compliance with covenants, compliance with minimum liquidity ratios and internal legal or regulatory requirements.

The Company's treasury department invests those funds in time deposits, with high credit quality whose maturities or liquidity allow flexibility to meet the cash flow needs of the Company.

The following table analyzes the non-derivative financial instruments, grouped according to their maturity, from the date of the consolidated statement of financial position to the contractual maturity date. The amounts disclosed in the table are contractual undiscounted cash flows.

	Less than a year	From 1 to 5 years	More than 5 years
As of December 31, 2019			
Trade and other accounts payable	\$ 19,334	\$ -	\$ -
Debt (excluding debt issuan- ce costs)	22	1,093	3,637
Lease liability	372	1,151	330
Senior Notes	-	19,999	-
Notes payable	320	-	-
	Less than a	From	More than 5
	year	1 to 5 years	years
As of December 31, 2018			
Trade and other accounts payable	\$ 21,261	\$ -	\$ -
Debt (excluding debt issuan-	919	3,733	1,262
ce costs)	919	5,755	1,202
ce costs) Senior Notes	-	11,253	9,841
· · · · · · · · · · · · · · · · · · ·	- 352		

The Company expects to meet its obligations with cash flows generated by operations. Additionally, Nemak has access to credit lines with various banks to meet possible requirements.

As of December 31, 2019 and 2018, the Company has uncommitted short term credit lines unused for more than US\$ 734 (\$13,836) and US\$741 (\$14,591), respectively. Additionally, as of December 31, 2019 and 2018, Nemak has committed medium-term credit lines available of US\$ 404 (\$7,613) and US\$406 (\$7,990) respectively.

# FAIR VALUE HIERARCHY

The following is an analysis of financial instruments measured in accordance with the fair value hierarchy. The 3 different levels of the fair value hierarchy are presented below:

Level 1: Quoted prices for identical instruments in active markets.

Level 2: Other valuations including quoted prices for similar instruments in active markets, which are directly or indirectly observable.

Level 3: Valuations made through technics where one or more of their significant data inputs are unobservable.

The Company's assets and liabilities that are measured at fair value as of December 31, 2019 and 2018, are classified within the level 2 of the fair value hierarchy.

There were no transfers between Levels 1 and 2 or between Level 2 and 3 during the period.

The specific valuation techniques used to value financial instruments include:

- Market quotations or trader quotations for similar instruments.
- The fair value of interest rate swaps is calculated as the present value of estimated future cash flows based on observable yield curves.
- The fair value of forward exchange agreements is determined using exchange rates at the closing balance date, with the resulting value discounted at present value.
- Other techniques such as the analysis of discounted cash flows, which are used to determine fair value of the remaining financial instruments.

#### **5. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS**

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

# A. ESTIMATED IMPAIRMENT OF GOODWILL

The Company conducts annual tests to determine whether goodwill and intangibles assets with indefinite useful lives have suffered any impairment (Note 12). For impairment testing, goodwill and intangibles assets with indefinite lives are allocated with those cash generating units ("CGUs") of which the Company has considered that economic and operational synergies of the business combinations are generated. The recoverable amounts of the groups of CGUs were determined based on the calculations of their value in use, which require the use of estimates, within which, the most significant are the following:

- Future gross and operating margins according to the historical performance and expectations of the industry for each CGU group.
- Discount rate based on the weighted cost of capital (WACC) of each CGU or CGU group.
- Long-term growth rates.

# **B. RECOVERABILITY OF DEFERRED TAX ASSETS**

The Company has tax losses to be utilized, derived mainly from significant foreign exchange losses, which may be used in the subsequent years (Note 25). Based on income and tax revenue projections Nemak will generate in subsequent years through a structured and robust business plan, which includes the sale of non-strategic assets, new services to be provided to its subsidiaries, among others, the Company's management has considered that its tax loss carryforwards will be used before they expire and therefore it has been deemed appropriate to recognize a deferred tax asset for such losses.

# **C. CONTINGENT LOSSES**

Management also makes judgments and estimates in recording provisions for matters relating to claims and litigation. Actual costs may vary from estimates for several reasons, such as changes in cost estimates for resolution of complaints and disputes based on different interpretations of the law, opinions and evaluations concerning the amount of loss.

Contingencies are recorded as provisions when it is likely that a liability has been incurred and the amount of the loss is reasonably estimable. It is not practical to estimate sensitivity to potential losses if other assumptions were used to record these provisions, due to the number of underlying assumptions and the range of possible reasonable outcomes regarding potential actions by third parties, such as regulators, both in terms of loss probability and estimates of such loss.

# **D. LONG LIVED ASSETS**

The Company estimates the useful lives of long-lived assets in order to determine the depreciation and amortization expenses to be recorded during the reporting period. The useful life of an asset is calculated when the asset is acquired and is based on past experience with similar assets, considering anticipated technological changes or any other type of changes. Were technological changes to occur faster than estimated, or differently than anticipated, the useful lives assigned to these assets could have to be reduced. This would lead to the recognition of a greater depreciation and amortization expense in future periods. Alternatively, these types of technological changes could result in the recognition of a charge for impairment to reflect the reduction in the expected future economic benefits associated with the assets.

The Company reviews the impairment indicators for depreciable and amortizable assets annually, or when certain events or circumstances indicate that the book value may not be recovered in the remaining useful life of those assets. On the other hand, intangible assets with an indefinite useful life are subject to impairment tests at least every year and provided there is an indication that the asset could have deteriorated.

To evaluate the impairment, the Company uses cash flows, which consider the administrative estimates for future transactions, including estimates for revenues, costs, operating expenses, capital expenses and debt service. In accordance with IFRS, discounted future cash flows associated with an asset or cash-generating unit (CGU) would be compared to the value in books of the asset or CGU at issue to determine if impairment exists or a reversal of impairment whenever the aforementioned discounted future cash flows are less than its book value. In such case, the carrying amount of the asset or group of assets is reduced to its recoverable amount.

# E. ESTIMATION OF DEFAULT PROBABILITIES AND RECOVERY RATE TO APPLY THE MODEL OF EXPECTED LOSSES IN THE CALCULATION OF IMPAIRMENT OF FINANCIAL ASSETS.

The Company assigns to customers with whom it maintains an account receivable at each reporting date, either individually or as a group, an estimate of the probability of default on the payment of accounts receivable and the estimated recovery rate, with the purpose of reflecting the cash flows expected to be received from the outstanding balances on said date.

# F. ESTIMATION OF THE DISCOUNT RATE TO CALCULATE THE PRESENT VALUE OF FUTURE MINIMUM INCOME PAYMENTS

The Company estimates the discount rate to be used in determining the lease liability, based on the incremental loan rate ("IBR").

The Company uses a three-tier model, with which it determines the three elements that make up the discount rate: (i) reference rate, (ii) credit risk component and (iii) adjustment for characteristics of the underlying asset. In this model, management also considers its policies and practices to obtain financing, distinguishing between that obtained at the corporate level (that is, by the holder), or at the level of each subsidiary. Finally, for the leases of real estate, or, in which there is significant and observable evidence of its residual value, the Company estimates and evaluates an adjustment for the characteristics of the underlying asset, taking into account the possibility that said asset be granted as collateral or guarantee against the risk of default.

#### G. ESTIMATE OF THE LEASE TERM

The Company defines the term of the leases as the period for which there is a contractual payment commitment, considering the non-cancelable period of the contract, as well as the renewal and early termination options that are likely to be exercised. The Company participates in lease agreements that do not have a definite forced term, a defined renewal period (if it contains a renewal clause), or automatic annual renewals, so, to measure the lease liability, it estimates the term of the contracts considering their contractual rights and limitations, their business plan, as well as the administration's intentions for the use of the underlying asset. Additionally, the Company considers the early termination clauses of its contracts and the probability of exercising them, as part of its estimate of the lease term.

# **6. CASH AND CASH EQUIVALENTS**

Cash and cash equivalents presented in the consolidated statements of financial position consist of the following:

	December 31		
	2019	2018	
Cash on hand and in banks	\$ 2,150	\$ 3,551	
Short-term bank deposits	3,733	4	
Total cash and cash equivalents	\$ 5,883	\$ 3,555	

# 7. RESTRICTED CASH

The value of restricted cash is composed as follows:

	December 31		
	2019	2018	
Current	\$ 120	\$ 617	
Non-current (Note 13)	156	679	
Restricted cash <sup>(1) (2)</sup>	\$ 276	\$1,296	

<sup>(1)</sup> The Company received formal notices from the Brazilian tax authorities corresponding to tax credits, related to their review of its operations in Brazil. Pending the resolution of these requirements, and by virtue of a court order, Nemak has segregated bank balances as of December 31, 2018 of \$677, which will be reimbursed to the Company upon final resolution. In the first semester of 2019, the Company obtained the final court decision related to its right to utilize tax credits for \$315 the last 15 years with no possibility of appeal from the Federal government.

<sup>(2)</sup> In accordance with the provisions of a credit agreement, the Company has made long term cash deposit pursuant to a preferential loan arranged in order to participate in a financing by a US agency to promote investment in rural / low-development regions in the USA.

#### 8. TRADE AND OTHER ACCOUNTS RECEIVABLES, NET

	December 31		
	2019	2018	
Current:			
Trade accounts receivable	\$ 4,790	\$ 6,784	
Due from related parties (Note 26)	779	1,277	
Recoverable taxes	342	691	
Sundry debtors	2,179	1,746	
Allowance for impairment of trade ac- counts receivable	(230)	(251)	
Total	\$ 7,860	\$ 10,247	
Non-current:			
Non-current receivable due from related parties (Note 26)	\$2	\$ 706	

Movements in the allowance for impairment of trade accounts receivable are as follows:

	2019	2018
Opening balance as of January 1	\$ (251)	\$ (441)
Allowance for impairment of trade and other sundry debtors	-	(43)
Receivables written off during the year	20	229
Other	1	4
Final balance as of December 31	\$ (230)	\$ (251)

The net change in the estimate of impairment of accounts receivable for the years ended December 31, 2019 and 2018 were \$(230) and \$(251), respectively, was mainly due to changes in the estimation of probabilities of default and the percentage of recovery, allocated to different customer groups in which the Company operates, which reflected an increase in credit risk over these financial assets.

The following describes the probability ranges of default and recovery rates allocated to the main customer segments with which the company has balances receivable in its different businesses:

	As of December 31, 2019	
Clients or group of clients	Probability range of default	Severity range of loss
Automotive	0.00% - 0.54%	99.54%
Related parties	0.00% - 0.20%	99.82%

	As of December 31, 2018	
Clients or group of clients	Probability range of default	Severity range of loss
Automotive	0.00% - 0.85%	99.80%
Related parties	0.00% - 0.17%	100.00%

Increases in customer impairment estimation and cancellations, when they do not imply the loss of an account receivable, are recognized in the consolidated statement of results within the heading of sales costs.

The company does not maintain any significant collateral or guarantees that mitigate exposure to the credit risk of its financial assets.

# **9. INVENTORIES**

	December 31		
	2019	2018	
Raw material and other consumables	\$ 5,310	\$ 5,702	
Work in process	3,969	4,375	
Finished goods	1,867	2,441	
	\$ 11,146	\$12,518	

For the years ended on December 31, 2019 and 2018, damaged, slow-moving and obsolete inventory was charged to cost of sales in the amount of \$65 and \$22, respectively.

At December 31, 2019 and 2018, there were no inventories pledged as collateral.

# **10. PROPERTY, PLANT AND EQUIPMENT, NET**

	Land	dings and structions	achinery and uipment	Vel	hicles	niture and uipment	structions progress	Other fixed assets	Total
For the year ended December 31, 2018									
Opening balance, net	\$1,734	\$ 8,803	\$ 31,682	\$	70	\$ 1,052	\$ 7,940	\$ 993	\$ 52,274
Translation effect	(49)	(298)	(957)		(4)	(43)	(357)	(131)	(1,839)
Additions	-	4	113		2	35	5,997	552	6,703
Disposals	-	-	-		-	(23)	-	(301)	(324)
Impairment charge recognized in the year	-	-	(115)		-	-	-	-	(115)
Depreciation charge recognized in the year	-	(477)	(4,095)		(49)	(431)	-	(18)	(5,070)
Transfers	-	1,165	6,283		29	229	(7,720)	14	-
	\$ 1,685	\$ 9,197	\$ 32,911	\$	48	\$ 819	\$ 5,860	\$1,109	\$ 51,629
As of 31 December 31, 2018									
Cost	\$1,685	\$ 15,238	\$ 79,511	\$	329	\$ 2,461	\$ 5,860	\$1,175	\$ 106,259
Acummulated depreciation	-	(6,041)	(46,600)		(281)	(1,642)	-	(66)	(54,630)
Net carrying amount as of December 31, 2018	\$1,685	\$ 9,197	\$ 32,911	\$	48	\$ 819	\$ 5,860	\$1,109	\$ 51,629
For the year ended December 31, 2019									
Opening balance, net	\$1,685	\$ 9,197	\$ 32,911	\$	48	\$ 819	\$ 5,860	\$1,109	\$ 51,629
Reclasifications to right-of-use asset	-	(534)	-		(7)	(22)	-	-	(563)
Translation effect	(84)	(414)	(1,611)		5	(38)	(307)	(56)	(2,505)
Additions	-	9	348		-	26	4,697	226	5,306
Disposals	-	(1)	(7)		-	(23)	(10)	(11)	(52)
Impairment charge recognized in the year	-	(73)	(832)		-	1	-	(11)	(915)
Depreciation charge recognized in the year	-	(477)	(4,011)		(23)	(227)	-	(22)	(4,760)
Transfers	б	663	4,350		19	123	(5,182)	21	-
	\$1,607	\$ 8,370	\$ 31,148	\$	42	\$ 659	\$5,058	\$1,256	\$ 48,140
As of December 31, 2019									
Cost	\$1,607	\$ 14,608	\$ 78,708	\$	201	\$ 2,362	\$ 5,058	\$1,314	\$ 103,858
Acummulated depreciation	-	(6,238)	(47,560)		(159)	(1,703)	-	(58)	(55,718)
Net carrying amount as of December 31, 2019	\$1,607	\$ 8,370	\$ 31,148	\$	42	\$ 659	\$ 5,058	\$1,256	\$ 48,140

Of the total depreciation expense, \$4,498 and \$4,821, were charged to cost of sales, \$ 1 and \$2, to selling expenses and \$261 and \$247, to administrative expenses in 2019 and 2018, respectively.

As of December 31, 2019, there were property, plant and equipment pledged as collateral.

For the ending year December 31, 2018, the Company made no acquisitions of assets of property or plant and equipment that did not require cash flows. During fiscal year 2019, any addition related to investments such as leases is classified within the right-of-use assets.

The other fixed assets are mainly made up of spare parts and long-term improvements.

# **11. RIGHT-OF-USE ASSET**

The Company leases a different set of fixed assets including, buildings, machinery and equipment, vehicles, and computer equipment. The average term of the lease contracts is 12 years.

a) The right of use recognized in the consolidated statement of financial position as of December 31, 2019, is integrated as follows:

	Buldings	а	ninery nd pment	Vel	hicles	fix	:her ked sets	Total
Cost:								
Adoption effect	\$ 584	\$	170	\$	114	\$	34	\$ 902
Property, plant and equipment reclasification	534		-		7		22	563
Initial balances as of January 1, 2019	\$ 1,118	\$	170	\$	121	\$	56	\$ 1,465
Final balances as of December 31, 2019	\$ 1,084	\$	122	\$	497	\$	60	\$ 1,763
Accumulated depreciation	(139)		(93)		(191)		(19)	(442)

b) Expenses recognized in the consolidated income statement for the year ended December 31, 2019.

Rent expenses from a short term and low-value assets lea	ases \$ 319
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Additions to the net book value of the right of use for leases as of December 31, 2019 amounted to \$ 771.

The Company has not signed lease contracts which at the date of the consolidated financial statements have not started.

During the year, the Company did not realize significant extensions to the term of its lease contracts.

# **12. GOODWILL AND INTANGIBLE ASSETS**

	Dev	elopment costs	onships with stomers	ftware licenses	llectual rty rights	Go	odwill	0	thers	Total
Cost					 , ,					
As of January 1, 2018	\$	7,631	\$ 3,325	\$ 356	\$ 107	\$	6,053	\$	770	\$ 18,242
Translation effects		(172)	32	24	5		(203)		(85)	(399)
Additions		1,217	(307)	11	-		-		5	926
Disposals		(24)	(1,079)	(58)	-		-		-	(1,161)
As of December 31, 2018		8,652	1,971	333	112		5,850		690	17,608
Translation effects		(933)	231	(9)	(10)		(315)		(57)	(1,093)
Additions		1,564	35	16	-		-		3	1,618
Disposals		(12)	(53)	(2)	-		-		(1)	(68)
As of December 31, 2019	\$	9,271	\$ 2,184	\$ 338	\$ 102	\$	5,535	\$	635	\$ 18,065
Accumulated amortization										
January 1, 2018	\$	(3,559)	\$ (1,096)	\$ (273)	\$ (106)		\$ -	\$	(428)	\$ (5,462)
Amortizations		(698)	(194)	(30)	-		-		(58)	(980)
Disposals		-	-	58	-		-		-	58
Translation effects		(37)	51	(13)	-		-		82	83
As of December 31, 2018		(4,294)	(1,239)	(258)	(106)		-		(404)	(6,301)
Amortizations		(750)	(218)	(27)	-		-		(47)	(1,042)
Disposals		12	13	2	-		-		-	27
Translation effects		286	76	14	4		-		53	433
As of December 31, 2019	\$	(4,746)	\$ (1,368)	\$ (269)	\$ (102)	\$	-	\$	(398)	\$ (6,883)
Net carrying amount										
Cost	\$	8,652	\$ 1,971	\$ 333	\$ 112	\$	5,850	\$	690	\$ 17,608
Accumulated amortization		(4,294)	(1,239)	(258)	(106)		-		(404)	(6,301)
As of December 31, 2018	\$	4,358	\$ 732	\$ 75	\$ б	\$	5,850	\$	286	\$ 11,307
Cost	\$	9,271	\$ 2,184	\$ 338	\$ 102	\$	5,535	\$	635	\$ 18,065
Accumulated amortization		(4,746)	(1,368)	(269)	(102)		-		(398)	(6,883)
As of December 31, 2019	\$	4,525	\$ 816	\$ 69	\$ -	\$	5,535	\$	237	\$ 11,182

Of the total amortization expense, \$639 and \$927, were charged to cost of sales, \$232 and \$169, to administrative expenses, \$6 and \$- to selling expenses, \$165 and \$116 decreasing the revenues to costs incurred to obtain new agreements with clients in 2019 and 2018, respectively.

Research expenses incurred and recorded in the 2019 and 2018 consolidated statements of income were \$21 and \$16, respectively.

#### **IMPAIRMENT TESTING OF GOODWILL**

Goodwill is allocated to operating segments that are expected to benefit from the synergies of the business combination, irrespective of whether other assets or liabilities of the acquirer are assigned to those units or groups of units, as follows:

	North America	Europe	Rest of the world	Total
Balance as of January 1, 2018	\$ 2,108	\$ 3,945	\$-	\$6,053
Exchange differences	(5)	(198)	-	(203)
Balance as of December 31, 2018	\$ 2,103	\$ 3,747	\$-	\$5,850
Exchange differences	(90)	(225)	-	(315)
Balance as of December 31, 2019	\$2,013	\$ 3,522	\$-	\$ 5,535

The estimated gross margin has been budgeted based on past performance and market development expectations. The growth rate used is consistent with the projections included in the industry reports. The discount rate used is before taxes and it reflects the inherent risk in future cash flows.

The recoverable amount of all cash generating units has been determined based on fair value less costs of disposal considering a market participant's perspective. These calculations use cash flow projections based on pre-tax financial budgets approved by management covering a 5 year period. Cash flows beyond the 5 year period are extrapolated using the estimated growth rates stated below.

The key assumptions used in calculating the value in use in 2019 and 2018 were as follows:

		2019	
	North America	Europe	<b>Rest of the World</b>
Growth rate	1.50%	1.50%	2.50%
Discount rate	12.90%	10.70%	9.74%

		2018	
	North America	Europe	Rest of the World
Growth rate	1.50%	1.50%	2.50%
Discount rate	10.50%	10.02%	10.58%

With regards to the value in use estimate of the cash generating units, the Company performed a sensitivity analysis considering a potential change in the key assumptions described above. The resulting amounts from the sensitivity analysis would not reflect that the carrying amount exceeds the value in use.

#### **13. OTHER NON-CURRENT ASSETS**

	December 31						
	2019	2018					
Restricted cash	\$ 156	\$ 679					
Equity investments (1)	71	71					
Investments in associates	544	662					
Tax credits receivable (Note 7)	315	-					
Other assets	111	98					
Total other non-current assets	\$1,197	\$1,510					

<sup>(1)</sup> Equity investments are investment in shares of companies of non-public companies. No impairment loss was recognized as of December 31, 2019 and 2018.

The accumulated summarized financial information for investments in associates accounted for under the equity method and that are not considered material, is as follows:

	2019	2018
Net income and comprehensive income	\$41	\$136

There are no contingent liabilities or commitments related to the Company's investments in associates.

#### **14. TRADE AND OTHER ACCOUNTS PAYABLE**

#### **15. DEBT**

	December 31			
	2019			
Trade account payable	\$ 16,008	\$17,431		
Advances from customers	521	414		
Other social security fees and benefits	1,258	769		
Related parties (Note 26)	53	36		
Other payables	3,326	3,830		
	\$21,166	\$22,480		

December 31				
2019	2018			
\$ 1,955	\$ 1,409			
22	1,045			
320	352			
\$ 2,297	\$ 2,806			
\$9	\$ 68			
4,743	5,846			
-	705			
9,422	9,841			
10,577	11,253			
24,751	27,713			
(289)	(316)			
(22)	(1,045)			
\$24,440	\$26,352			
	2019 \$ 1,955 22 320 \$ 2,297 \$ 9 4,743 - 9,422 10,577 24,751 (289) (22)			

<sup>(1)</sup> As of December 31, 2019 and 2018, short-term bank loans and notes payable bore interest at an average rate of 4.27% and 4.73%, respectively.

<sup>(2)</sup> The fair value of bank loans and notes payable approximate their current book value, due to their short maturity.

The carrying amounts, terms and conditions of non-current debt were as follows:

Description	Contrac- tual currency	Value in MX pesos	Debt issuance costs	Interest paid	Balance as of December 31, 2019	Balance as of December 31, 2018	Inception date DD/MM/YYYY	Maturity date DD/MM/YYYY	Interest rate
Brazil	BRL	\$ 9	\$ -	\$ -	\$ 9	\$ 68	31/01/2016	20/01/2025	6.00%
Total secured bank loans		9	-	-	9	68			
Club Deal-(BBVA) (1)	USD	-	-	-	-	447	13/11/2016	13/11/2020	3.86%
Club Deal-(BBVA) (1)	EUR	-	-	-	-	91	13/11/2016	13/11/2020	1.25%
Bancomext LP	USD	3,563	4	21	3,580	-	23/12/2019	23/12/2029	4.70%
Bancomext LP	USD	-	-	-	-	2,315	23/12/2015	23/12/2025	5.16%
Nafin LP	USD	-	-	-	-	1,544	29/12/2015	29/12/2025	5.19%
Scotiabank Turquía	EUR	530	1	-	529	-	28/10/2019	29/10/2024	1.06%
Unicredit Turkey	EUR	-	-	-	-	764	28/12/2016	28/12/2019	1.25%
Spain	EUR	94	1	-	93	122	05/07/2016	25/12/2031	1.42%
USA	USD	541	-	-	541	563	01/04/2017	04/06/2024	3.86%
Total unsecured bank loans		4,728	6	21	4,743	5,846			
Issuance costs		(21)	-	-	(21)	(133)			
Total bank loans		4,716	6	21	4,731	5,781			
Senior Notes (2)	USD	9,465	196	153	9,422	9,841	25/01/2018	25/01/2025	4.75%
Senior Notes - EUR (2)	EUR	10,564	102	115	10,577	11,253	15/03/2017	15/03/2024	3.25%
Issuance costs		(268)	-	-	(268)	(183)			
Total Senior Notes		19,761	298	268	19,731	20,911			
Finance lease:									
USA	USD	-	-	-	-	42	01/01/2013	09/01/2017	5.00%
China	RMB	-	-	-	-	161	06/09/2006	28/02/2023	6.45%
Russia	RUB	-	-	-	-	-	01/08/2014	30/04/2019	4.05%
Canada	CAD	-	-	-	-	3	01/06/2017	01/05/2020	10.00%
Modellbau	EUR	-	-	-	-	12	12/02/2015	15/05/2020	1.82%
Dillingen	EUR	-	-	-	-	467	01/05/2015	15/05/2020	7.45%
Mexico	USD	-	_	-	-	20	01/07/2017	01/06/2020	2.50%
Total finance lease		-	-	-	-	705			
Total		24,477	304	289	24,462	27,397			
Less: current portion of non-current debt		(22)	-	-	(22)	(1,045)			
Non-current debt		\$ 24,455	\$304	\$289	\$24,440	\$ 26,352			

<sup>(1)</sup> Club Deal (BBVA) in USD and EUR accrues at the LIBOR+1.25% and EURIBOR+1.25%, respectively.

<sup>(2)</sup> Senior Notes at a fixed interest rate of 4.75% Senior Notes EUR at a fixed interest rate of 3.25%

As of December 31, 2019, the annual maturities of non-current debt are as follows:

	2020	2021	2022 and there after	Total
Bank loans <sup>1</sup>	\$ 22	\$ 205	\$ 4,525	\$ 4,752
Senior Notes <sup>2</sup>	-	-	19,999	19,999
	\$ 22	\$ 205	\$24,524	\$ 24,751

<sup>(1)</sup> Interest on bank loans will be paid quarterly.

<sup>(2)</sup> Interest on Senior Notes will be paid semiannually.

#### **Covenants:**

Loan contracts and debt agreements contain restrictions, primarily with respect to compliance with certain financial ratios, including:

- a. Interest coverage ratio: which is defined as EBITDA (See Note 27) for the period of the last four complete quarters divided by financial expenses, net, for the last four quarters, which shall not be less than 3.0 times.
- b. Leverage ratio: which is defined as consolidated debt at that date, being the gross debt or net debt appropriate, divided by EBITDA (See Note 27) for the period of the last four complete quarters, which shall not be more than 3.5 times.

Additionally, in the aforementioned agreements, there are commitments related to the Senior Notes issued in USD in January 2018, as well as similar financing denominated in Euros issued in March 2017, among the most important of which is the limitation to contract debt or increase it in the event that it does not comply with the fixed-charges coverage ratio at a rate of at least 2.25 and 2.0 times, respectively.

During 2019 and 2018, the financial ratios were calculated in according to the formulas set out in the effective debt agreements.

At December 31, 2019 and the date of issuance of these consolidated financial statements, the Company is in compliance with all obligations and covenants contained in its credit agreements; such obligations, among other conditions are subject to certain exceptions, and require or limit the ability of the Company to:

- Provide certain financial information;
- Maintain books and records;
- Maintain assets in appropriate conditions;
- Comply with applicable laws, rules and regulations;
- Incur additional indebtedness;
- Pay dividends (only applicable to Nemak, SAB)
- Grant liens on assets;
- Enter into transactions with affiliates;
- Perform a consolidation, merger or sale of assets, and
- Carry out sale and lease-back operations

As of December 31, 2019 and 2018, there are no assets pledged as collateral for any of the subsidiaries, except for:

1. Some assets, pledged as collateral in a long-term debt granted by a Brazilian government entity to promote investment ("BNDES"). As of December 31, 2019 the outstanding balance and the value of the pledged assets are approximately US\$0.5 (\$8.8) and US\$0.6 (\$11.0). As of December 31, 2018, the outstanding balance and the value of the pledged assets are approximately US\$3.4 (\$67.9) and US\$4.3 and (\$84.6), respectively.

Significant debt transactions in 2019 and 2018:

- a. On December 23, 2019, Nemak obtained financing with Bancomext for an amount of US\$190 at a rate of Libor + 2.70 with a 10-year maturity, the resources were used to prepay the existing debt held with Bancomext for US \$114.7 and with NAFIN for US \$76.60
- b. On January 11, 2018, Nemak issued US\$500 of 4.750% Senior Notes with 7-year maturity in the Irish Stock Exchange and the Global Stock Market, under Rule 144A, and under the Regulation S. The transaction resources were mainly used to prepay in advance the Senior Notes USD 2023.

The Company's finance lease obligations as of December 31, 2018 are as follows:

	2018
Less than 1 year	\$ 145
Over 1 year and less than 5 years	293
Over 5 years	393
Total	\$ 831

The present value of finance lease liabilities is as follows:

	2018
Less than 1 year	\$ 126
Over 1 year and less than 5 years	243
Over 5 years	336
	\$ 705

# **16. LEASE LIABILITY**

	As of December 31, 2019
Current portion:	
USD:	\$ 70
MXP:	86
EUR:	169
Other currencies:	47
Current lease liability	\$ 372
Non-current portion:	
USD:	\$ 133
MXP:	294
EUR:	939
Other currencies:	487
	\$ 1,853
Less; Current portion of lease liability	(372)
Non-current lease liability	\$ 1,481

As of December 31, 2019, changes in the lease liability related to the finance activities in accordance with the statement of cash flow are integrated as follows:

	2019
Lease liability as of January 1, 2019	\$ 902
Financial lease reclassification	705
Beginning balance	1,607
New contracts	693
Write-offs	(2)
Adjustment to liability balance	15
Interest expense from lease liaibility	70
Lease payments	(380)
Exchange (loss) gain	(150)
Ending balance	\$ 1,853

The total of future minimum payments of leases that include non-accrued interest is analyzed as follows:

	December 31, 2019	
Less than 1 year	\$ 394	
Over 1 year and less than 3 years	901	
Over 3 year and less than 5 years	250	
Over 5 years	308	
Total	\$ 1,853	

# **17. OTHER LIABILITIES**

	December 31	
	2019	2018
Current:		
Other taxes and withholdings	\$ 409	\$ 565
Deferred income	-	15
Statutory employee profit sharing	167	163
Share-based payment (Note 20)	37	50
Bank overdrafts	1	13
Total	\$ 614	\$ 806
Non-current:		
Other	\$ 184	\$ 214
Total	\$ 184	\$ 214

# **18. EMPLOYEE BENEFITS**

The valuation of employee benefits for retirement plans is based primarily on their years of service, current age and estimated salary at retirement date.

Subsidiaries of the Company have established funds for the payment of retirement benefits through irrevocable trusts.

The employee benefit obligations recognized in the consolidated statement of financial position are shown below:

	December 31		
	2019	2018	
Country			
Mexico	\$ 562	\$ 419	
United States	29	31	
Canada	184	169	
Poland	171	161	
Austria	220	231	
Germany	139	133	
Other	103	94	
Total	\$1,408	\$1,238	

Below is a summary of the primary financial data of these employee benefits:

	December 31	
	2019	2018
Obligations in the consolidated statement of financial position:		
Pension benefits	\$1,253	\$1,082
Post-employment medical benefits	155	156
Liability recognized in the consolidated statement of financial position	1,408	1,238
Charge in the consolidated statement of income for:		
Pension benefits	(84)	(57)
Post-employment medical benefits	(6)	(12)
	(90)	(69)

	2019	2018
Remeasurements from employee benefit obligations recognized in other comprehensive income for the year		
Pension benefits	(117)	22
Post-employment medical benefits	(20)	3
	(137)	25
Remeasurements accumulated in stockholder's equity	\$ (338)	\$ (201)

The Company operates post-employment medical benefits in Mexico and Canada. The accounting method, assumptions and frequency of valuations are similar to those used for benefits defined in pension schemes.

Amounts recognized in the consolidated statement of financial position are determined as follows:

	December 31	
	2019	2018
Present value of the obligations	\$2,035	\$1,802
Fair value of plan assets	(627)	(564)
Net liabilities in the consolidated statement of financial position	\$1,408	\$1,238

The movement in the defined benefit obligation during the year was as follows:

	2019	2018
As of January 1	\$1,802	\$1,878
Current service cost	54	56
Interest cost	56	54
Contributions from plan participants	1	1
Remeasurements:		
Loss for changes in personnel experience	172	69
Benefits paid	(64)	(49)
Exchange differences	14	(207)
As of December 31,	\$2,035	\$1,802

The movement in the fair value of plan assets for the year was as follows:

	2019	2018
As of January 1	\$(564)	\$(653)
Interest income	(25)	(41)
Remeasurements – return from plan assets, net	(55)	44
Exchange differences	4	57
Contributions from plan participants	(8)	7
Employee contributions	(1)	(1)
Benefits paid	22	23
As of December 31	\$(627)	\$(564)

The primary actuarial assumptions were as follows:

	December 31	
	2019	2018
Mexico:		
Inflation rate	2.83%	6.77%
Wage increase rate	4.50%	4.50%
Future wage increase	3.50%	3.50%
Medical inflation rate	6.50%	6.50%
Discount rate:		
Mexico	7.00%	7.25%
Canada	3.11%	3.40%
Austria	2.00%	2.00%
United States	3.05%	2.86%
Germany	0.82%	0.82%
Poland	3.30%	3.30%

The sensitivity analysis of the main assumptions for defined benefit obligations discount rate were as follows:

	Impact on defined benefit obligations		
	Change in assumptions	Increase in assumptions	Decrease in assumptions
Discount rate	+1%	Decreases by \$(112)	Increases by \$136

# Pension benefit assets

Plan assets are comprised of the following:

	2019	2018
Equity instruments	\$ 425	\$ 365
Short and long-term fixed-income securities	202	199
	\$ 627	\$ 564

# **19. STOCKHOLDERS' EQUITY**

At December 31, 2019 and December 31, 2018, the fixed, capital stock of \$ 6,599 and \$ 6,604, respectively, was represented by 3,077 and 3,079 million registered common shares, "Class I" of the Series "A", without face value, fully subscribed and paid, respectively.

As of December 31, 2018 and 2019, the shares were represented as follows:

	Number of shares	
ALFA	(In millions)	Amount
Public	2,318	\$ 4,971
Balances as of December 31, 2018	761	1,633
Repurchase of shares	3,079	\$ 6,604
Balances as of December 31, 2019	(2)	(5)
Balances as of December 31, 2019	3,077	\$ 6,599

The movement in outstanding shares for the year was as follows:

	Number of shares (In millions)
Shares as of January 1, 2018	3,079
Movements of the year	-
Shares as of December 31, 2018	3,079
Movements of the year	(2)
Shares as of December 31, 2019	3,077

During the year 2019 there was a repurchase of shares of 2, in 2018 there were no significant repurchases of shares.

The profit for the period is subject to the legal provision requiring at least 5% of the profit for each period to be set aside to increase the legal reserve until it reaches an amount equivalent to 20% of the capital stock. As of December 31, 2019 and 2018, the legal reserve amounted to \$1,049 and \$851, respectively, which is included in retained earnings.

Dividends paid in 2019 and 2018 were \$2,439 (\$0.79 per share) and \$3,281 (\$1.06 per share) which fully arise from the Net Tax Profit Account (CUFIN).

Dividends paid are not subject to income tax if paid from the CUFIN. Any dividends paid in excess of this account will cause a tax equivalent to 42.86% if they are paid in 2018. This tax is payable by the Company and may be credited against its income tax in the same year or the following two years or, if applicable, against the flat tax of the period. Dividends paid from profits which have previously paid income tax are not subject to tax withholding or to any additional tax payment. At December 31, 2019, the tax value of the consolidated CUFIN and value of the Capital Contribution Account (CUCA) amounted to \$3,824 and \$8,379, respectively.

In accordance with the Mexican Income Tax Law becoming effective on January 1, 2014, a 10% tax on income generated starting 2014 on dividends paid to foreign residents and Mexican individuals when these correspond to taxable income. It also establishes that for fiscal years 2001 to 2013, the net tax on profits will be determined as established in the Income Tax Law effective in the corresponding fiscal year.

The incentive is applicable provided that such dividends or profits were generated in 2014, 2015 and 2016 and are reinvested in the legal entity that generated such profits, and consists of a tax credit equal to the amount obtained by applying the dividend or profits distributed, which corresponds to the year such amounts are distributed as follows:

Year of distribution of dividend or profit	Percentage of application to the amount of dividend or profit distributed.
2019	5%
2020	5%
2021 onwards	5%

The tax credit will be used against the additional 10% income tax that the entity must withhold and pay.

To apply the tax credit, the Company must meet the following requirements:

- Must identify in its accounts the corresponding accounting records to earnings or dividends generated in 2014, 2015 and 2016 and the respective distributions.
- Present in the notes to the consolidated financial statements information for the period in which profits were generated, dividends were reinvested or distributed.

Entities distributing dividends or profits in respect of shares placed among the investing public should inform brokerage firms, credit institutions, investment firms, the people who carry out the distribution of shares of investment companies, or any other intermediary, the necessary details so that these brokers can make the corresponding withholding. For the years ended December 31, 2019 and 2018, the Company generated taxable income of \$2,493 and \$3,464, which may be subject to this withholding.

In the case of a capital reduction, Mexican tax law establishes that any excess of stockholders' equity over capital contributions be given the same tax treatment as applicable to dividends.

# **20. SHARE BASED PAYMENTS**

Nemak has a compensation scheme referenced to the value of ALFA's shares for senior executives of Nemak and its subsidiaries. According to the terms of the plan, eligible executives will receive a cash payment conditional on the achievement of certain quantitative and qualitative metrics based on the following financial measures:

- Improved share price
- Improvement in net income
- Permanence of the executives in the Company

The bonus will be paid in cash over the next five years, i.e. 20% each year at the average price per share in pesos at the end of each year. The average price of the share in Mexican Pesos in 2019 and 2018 was \$8.15 and \$14.33, respectively.

Short and long-term liability consists of the following:

	Dece	ember 31
	2019	2018
Short term	<b>\$ 10</b>	\$ 14
Long term	27	36
Total carrying amount	\$ 37	\$ 50

# **21. EXPENSES CLASSIFIED BY NATURE**

The total cost of sales and administrative expenses, classified by nature, were as follows:

	December 31	
	2019	2018
Raw materials	\$(29,347)	\$(37,837)
Maquila (production outsourcing)	(6,068)	(6,841)
Employee benefit expenses (Note 24)	(17,166)	(17,534)
Personnel expenses	(157)	(172)
Maintenance	(4,263)	(4,779)
Depreciation and amortization	(6,079)	(6,166)
Freight charges	(498)	(594)
Advertising expenses	(10)	(17)
Consumption of energy and fuel	(3,679)	(3,869)
Travel expenses	(280)	(326)
Operating leases	(319)	(608)
Technical assistance, professional fees and administrative services	(1,293)	(1,558)
Other	(2,445)	(2,323)
Total	\$(71,604)	\$(82,624)

# 22. OTHER (EXPENSES) INCOME, NET

	2019	2018
Gain (loss) on sale of property, plant and equipment	\$4	\$ (22)
Impairment of property, plant and equipment	(915)	(115)
Other income	116	258
Total other (expenses) income, net	\$ (795)	\$ 121

# **23. FINANCIAL RESULTS, NET**

	2019	2018
Financial income:		
Interest income in short-term bank deposits	\$ 32	\$ 43
Intercompany financial income (Note 26)	46	44
Other financial income <sup>1</sup>	164	37
Total financial income	242	124
Financial expenses:		
Interest expense on bank loans	(1,534)	(1,807)
Other financial expenses <sup>2</sup>	(42)	(66)
Total financial expense	(1,576)	(1,873)
Exchange fluctuation gain (loss), net:		
Exchange fluctuation gain	5,336	4,575
Exchange fluctuation loss	(5,370)	(5,046)
Total exchange fluctuation loss, net	(34)	(471)
Financial results, net	\$ (1,368)	\$ (2,220)

<sup>1</sup> Mainly includes interest on plan assets and other items. <sup>2</sup> Mainly includes the financial cost of employee benefits.

#### 24. EMPLOYEE BENEFIT EXPENSES

	2019	2018
Salaries, wages and benefits	\$14,586	\$14,983
Contributions to social security	2,208	2,290
Employee pension benefits (Note 18)	54	56
Other contributions	318	205
Total	\$17,166	\$17,534

# **25. INCOME TAXES**

The Company is subject to income tax; whose rate is 30% in Mexico. The statutory income tax rates applicable to the main foreign subsidiaries were as follows:

	2019	2018
Germany	30.0%	30.0%
Austria	25.0%	25.0%
Brazil	34.0%	34.0%
China	25.0%	25.0%
Spain	24.0%	28.0%
Slovakia	21.0%	21.0%
United State of America	21.0%	21.0%
Hungary	9.0%	9.0%
Poland	19.0%	19.0%
Turkey	22.0%	20.0%

a) Income tax recognized in the consolidated statement of income:

	2019	2018
Current tax	\$ (2,331)	\$ (2,039)
Deferred tax	1,187	(237)
Income tax expensed	\$ (1,144)	\$ (2,276)

b) The reconciliation between the statutory and effective income tax rates was as follows:

	2019	2018
Income before taxes	\$ 3,637	\$ 5,740
Equity in losses of associates recognized through the equity method	(41)	(136)
Income before interests in associates	3,596	5,604
Statutory rate	30%	30%
Taxes at statutory rate	(1,079)	(1,681)
(Add) less tax effect on:		
Inflation adjustments	(199)	(344)
Non-deductible expenses	(134)	(262)
Non-taxable exchange effects	220	(20)
Other	48	31
Total income tax expense	\$ (1,144)	\$ (2,276)
Effective rate	31%	40%

c) The detail of the deferred income tax asset and liability is as follows:

	Decer	nber 31
	2019	2018
Inventories	\$ 33	\$ 45
Property, plant and equipment	(918)	(1,174)
Intangible assets	(136)	(64)
Asset valuation reserve	8	7
Valuation of derivative instruments	-	16
Provisions	146	276
Tax loss carryforwards	686	1,244
Other temporary differences, net	1,238	351
Deferred tax asset	\$ 1,057	\$ 701
Inventories	(53)	(7)
	(,	(7)
Property, plant and equipment	(2,838)	(2,501)
Property, plant and equipment Intangible assets		
	(2,838)	(2,501)
Intangible assets	(2,838) (1,427)	(2,501)
Intangible assets Debt issuance costs	(2,838) (1,427)	(2,501) (1,026)
Intangible assets Debt issuance costs Asset valuation reserve	(2,838) (1,427) (56) -	(2,501) (1,026) - 2
Intangible assets Debt issuance costs Asset valuation reserve Provisions	(2,838) (1,427) (56) - 587	(2,501) (1,026) - 2 778

Tax losses as of December 31, 2019 expire in the following years:

Expiration year	Amount
2023	\$ 12
2024	317
2025 and thereafter	2,496
No maturity	1,582
	\$ 4,407

Additionally, as of December 31, 2019, the Company holds tax losses to be amortized for an amount of \$4,239 and has decided to reserve the total amount.

d) The tax charge/(credit) related to comprehensive income is as follows:

		2019	)			2018	3	
	Before taxes	char	ax 'ged/ lited)	After taxes	Before taxes	char	ax 'ged/ lited)	After taxes
Translation effect of foreign entities	\$(1,846)	\$	-	\$(1,846)	\$(1,182)	\$	-	\$(1,182)
Remeasurements of obligations for employee benefits	(137)		22	(115)	25		(7)	18
Other comprehensive income items	\$(1,983)	\$	22	\$(1,961)	\$(1,157)	\$	(7)	\$(1,164)

# **26. TRANSACTIONS WITH RELATED PARTIES**

Transactions with related parties during the years ended December 31, 2019 and 2018, which were carried out in terms similar to those of arm's-length transactions with independent third parties, were as follows:

	December 31, 2019						
			Loans	with relate	ed parties		
	Accounts receiv- able	Non- current Amount	Capital and Interest	Currency	Maturity date DD/MM/ YYYY	Interest rate	Accounts payable
ALFA	\$ -	\$ -	\$ 76	MXP	16/08/2020	4.98%	\$ -
Affiliates	-	-	-				-
Associa- tes	63	2	38	EUR	16/08/2020	8.50%	53
Ford	602	-	-				_
Total	\$ 665	\$2	\$ 114				\$ 53

	December 31, 2018						
	Loans with related parties						
	Accounts receiv- able	Non- current Amount	Capital and Interest	Currency	Maturity date DD/MM/ YYYY	Interest rate	Accounts payable
ALFA	\$ -	\$ 706	\$71	MXP	16/08/2020	4.98%	\$ -
Affiliates	18	-	-				36
Associa- tes	56	-	39	EUR	16/08/2020	8.50%	-
Ford	1,093	-	-				-
Total	\$ 1,167	\$ 706	\$ 110				\$ 36

During 2019 the Company received the deposit of a loan with Alfa at the rate of Libor 1 month + 3 with a maturity as of December 23, 2019 for the amount of \$706.

Sales revenues and other related parties:

	Year ended December 31, 2019					
	Finished goods Interest Others					
ALFA	\$ -	\$ 41	\$ -			
Ford	18,724	-	-			
Associates	-	5	273			
Total	\$ 18,724	\$ 46	\$ 273			

	Year ended December 31, 2018					
	Finished goods	Interest	Others			
ALFA	\$ -	\$ 44	\$ -			
Ford	22,889	-	-			
Associates	-	-	255			
Total	\$ 22,889	\$ 44	\$ 255			

Cost of sales and other expenses with related parties:

	Year ended December 31, 2019					
	Administrative services					
ALFA	\$ -	\$ -	\$ 1,825			
Affiliates	78	-	-			
Associates	-	166	-			
Ford	-	-	119			
Total	\$78	\$ 166	\$ 1,944			

	Year ended December 31, 2018					
	Administrative services	Other costs and expenses	Dividends paid			
ALFA	\$ -	\$ -	\$ 2,468			
Affiliates	89	-	-			
Associates	-	249	-			
Ford	-	-	179			
Total	\$ 89	\$ 249	\$ 2,647			

For the years ended December 31, 2019 and 2018, wages and benefits received by senior management of the Company were \$142 and \$143, respectively, an amount comprising base salary and other benefits associated with the Company's share based payment plans.

# **27. SEGMENT FINANCIAL INFORMATION**

SSegment information is presented consistently with the internal reporting provided to the chief executive officer who is the highest authority in operational decision-making, resource allocation and assessment of operating segment performance.

The Company manages and evaluates its operation through five primary operating segments, which are:

- North America; in which Mexican, Canadian and United States operations are grouped.
- Europe operations include the plants in Germany, Spain, Hungary, Czech Republic, Austria, Poland, Slovakia, Russia and Turkey.
- The operating segments that fail to comply with the limit established by the standard itself to be reported separately, such as Asia (including plants in China and India), South America (including plants in Brazil and Argentina), and other less significant operations, are added and shown under the "rest of the world".

The transactions between operating segments are performed at market value and the accounting policies with which the financial information by segments is prepared, are consistent with those described in Note 3.

The Company evaluates the performance of each of the operating segments based on income before financial results, income taxes, depreciation and amortization ("EBITDA"), considering that this indicator is a good metric to evaluate operating performance and the ability to meet principal and interest obligations with respect to indebtedness, and the ability to fund capital expenditures and working capital requirements. Nevertheless, EBITDA is not a measure of financial performance under IFRS and should not be considered as an alternative to net income as a measure of operating performance or cash flows as a measure of liquidity

The Company has defined the Adjusted EBITDA by also adjusting for the impacts of asset impairment.

Following is the condensed financial information of these operating segments: For the year ended December 31, 2019

	North America	Europe	Rest of the world	Elimina- tions	Total
Statement of income					
Income by segment	\$43,060	\$28,413	\$ 7,304	\$ (1,414)	\$ 77,363
Inter-segment income	(487)	(827)	(100)	1,414	-
Income from external customers	\$42,573	\$27,586	\$ 7,204	\$ -	\$ 77,363
EBITDA					
Operating income	\$ 3,121	\$ 2,170	\$ (327)	\$ -	\$ 4,964
Depreciation and amortization	3,246	2,045	788	-	6,079
Impairment	735	5	175	-	915
Adjusted EBITDA	\$ 7,102	\$ 4,220	\$ 636	\$ -	\$11,958
Capital investments (Capex)	\$ 3,475	\$ 2,263	\$ 878	\$	\$ 6,616

For the year ended December 31, 2018

	North America	Europe	Rest of the world	Elimina- tions	Total
Statement of income					
Income by segment	\$51,450	\$ 32,695	\$ 8,273	\$ (2,091)	\$ 90,327
Inter-segment income	(886)	(1,180)	(25)	2,091	-
Income from external customers	\$50,564	\$ 31,515	\$ 8,248	\$ -	\$ 90,327
EBITDA					
Operating income	\$ 5,360	\$ 2,661	\$ (197)	\$ -	\$ 7,824
Depreciation and amortization	3,107	2,345	714	-	6,166
Impairment	95	20	-	-	115
Adjusted EBITDA	\$ 8,562	\$ 5,026	\$ 517	\$ -	\$ 14,105
Capital investments (Capex)	\$ 4,076	\$ 2,735	\$ 975	\$ -	\$ 7,786

The reconciliation between "Adjusted EBITDA" and profit before tax is as follows:

	2019	2018
Adjusted EBITDA	\$11,958	\$14,105
Depreciation and amortization	(6,079)	(6,166)
Impairment	(915)	(115)
Operating income	4,964	7,824
Financial results, net	(1,368)	(2,220)
Equity in associates	41	136
Income before taxes	\$ 3,637	\$ 5,740

For the year ended December 31, 2019

	Property, plant and equipment	Goodwill	Intangible assets	
North America	\$ 25,313	\$ 2,013	\$ 3,540	
Europe	19,894	3,522	3,210	
Rest of the World	2,933	-	660	
Total	\$ 48,140	\$ 5,535	\$ 7,410	

For the year ended December 31, 2018

	Property, plant and equipment	Goodwill	Intangible assets
North America	\$ 26,612	\$ 2,102	\$ 2,718
Europe	19,857	3,748	1,955
Rest of the World	5,160	-	784
Total	\$ 51,629	\$ 5,850	\$ 5,457

Nemak's clients are automotive companies, known as OEMs. The Company has the following global clients whose transactions represent more than 10% of the consolidated sales: Ford 25 % and 26%, General Motors 19% and 22%, Fiat-Chrysler 12% and 12%, and Volkswagen Group 14% and 12% in 2019 and 2018, respectively.

#### **28. COMMITMENTS AND CONTINGENCIES**

In the normal course of its business, the Company is involved in disputes and litigation. While the results of the disputes cannot be predicted, As of December 31, 2018, the Company does not believe that there are current or threatened actions, claims or legal proceedings against or affecting the Company which, if determined adversely to it, would damage significantly its individual or overall results of operations or financial position.

As of December 31, 2019 and 2018, the Company had the following contingencies:

a. Nemak México, S.A. received from the Canada Revenue Agency (CRA) the claim for a tax credit for refunds of Goods and Services Tax (GST) and the Harmonized Sales Tax (HST) for an approximate total amount, including interest, for US\$82. The CRA alleges that Nemak delivered certain assets in Canada that were subject to GST and HST. However, the Company filed an objection to the CRA's Audit Division arguing that its clients acted as importers in Canada and that Nemak delivered the goods to them outside of such country. Based on a face-to-face meeting with the CRA where the evidences and arguments required to support our objection are presented, the administration considers that the case will be concluded favorably so it has not recognized any provision in its statement of financial position

# **29. SUBSEQUENT EVENTS**

In preparing the consolidated financial statements the Company has evaluated the events and transactions for recognition or disclosure subsequent to December 31, 2019 and through January 31, 2020, (issuance date of the consolidated financial statements), and has concluded that there are no subsequent events that require recognition or disclosure.

#### **30. AUTHORIZATION TO ISSUE THE CONSOLIDATED FINANCIAL STATEMENTS**

On January 31, 2020, the issuance of the accompanying consolidated financial statements was authorized by Armando Tamez Martínez, Chief Executive Officer and Alberto Sada Medina, Chief Financial Officer.

These consolidated financial statements are subject to the approval of the Company's shareholders' meeting.

Armando Tamez Martínez Chief Executive Officer

**Alberto Sada Medina** Chief Financial Officer

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# STOCK EXCHANGE AND SYMBOL

**NEMAK S.A.B. DE C.V.** Trades on the Mexican Stock Exchange under the symbol NEMAK.

# REMAK

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